

Results of Field Test 2005

The analysis is based on preliminary data from the field test 200 of the SST.

The data has not yet been reviewed in detail and the results are subject to change as more data will be received.



Contents



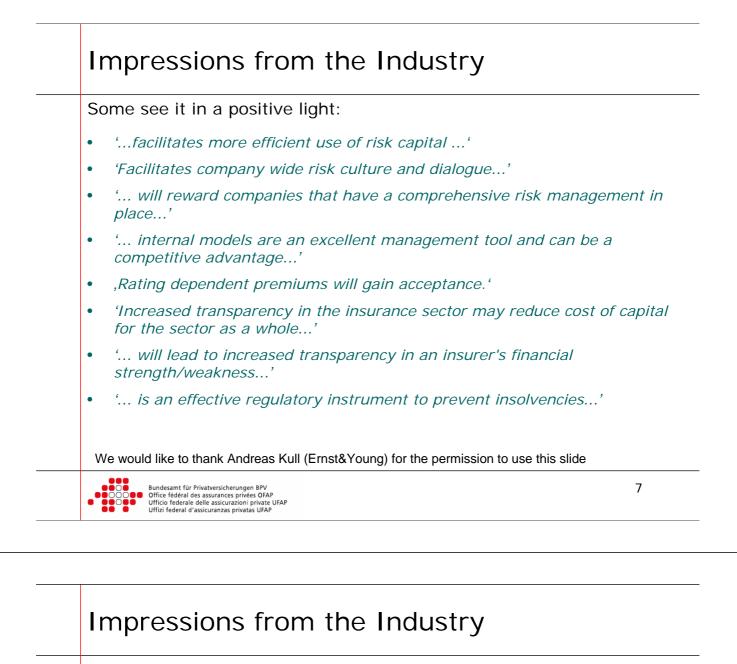
Field Test 2005

- approx 15 life, 15 nonlife and 15 health insurers participated in the 2005 field test.
- Some companies have also include their branches into their calculations.
- The field test included all large and most midsized Swiss insurers as well as a number of smaller companies.
- The following statistics are based on data from approx 2/3 of field test participants.
- The participants of the fieldtest comprise approx.
 93% of the provision in life and approx 85% of premiums in nonlife.



Field Test 2005 • It is a challenge to stay principle-based, since explicit rules are desired by some of those who have to implement the SST. • The possibility of analyzing the contributions of different risks to required capital are seen as a big advantage in particular for companies not yet using a full internal model • A risk based solvency framework entails close cooperation and communication of different sections within insurance companies Substantial simplification are not perceived to be feasible if explanatory power of SST is to be kept • Solvency 1 (statutory view) and SST are not yet compatible \rightarrow Solvency 1 will have to be made more consistent so as not to send out conflicting signals Modelling of participations and contingent risk and capital transfer solutions will be challenging The guality of SST reports was often excellent Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 5

Impressions from the Industry Some have a somewhat reluctant attitude: SST will favour large companies that have already sophisticated risk-based management systems in place ...' 'Small companies without internal model will be punished by the Standard • Approach of SST ... ' 'SST may call for a complete overhaul of risk management ...' . 'Technical implementation can become a problem ...' . '... transparency and fair values will further increase the volatility of . earnings ...' "... complexity of internal models will allow companies to game the system . 'SST leads to complexity where simplicity is required ...' 'SST will increase the minimum Solvency level ...' We would like to thank Andreas Kull (Ernst&Young) for the permission to use this slide Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privates UFAP 6



Implementation of the SST for small to midsized companies:

"Wir haben diesen Sommer viel gelernt über unser Versicherungsgeschäft und über die Bedeutung von einzelnen Zahlen. Es gab viele Diskussionen über Kennziffern usw. welche zu einem Wissensaufbau in unserer Geschäftsführung führten und dazu beitragen werden, dass wir die Gesellschaft mit noch besseren Entscheidungsgrundlagen führen können. Die Ergebnisse aus dem SST-Testlauf nutzen wir auch für Diskussionen mit dem Verwaltungsrat (es gibt eine zusätzliche Sicht auf den Vermögensstand und den Geschäftsverlauf). Ich bin überzeugt, dass der SST die Führung von unserer Gesellschaft zukünftig unterstützen wird. Die Aufsicht lieferte uns dementsprechend ein weit ausgebautes Führungshilfsmittel."

Comment by Martin Rastetter from the 'Metzgerversicherung' a small-to-midsized nonlife company with approx CHF 160 Mio tech. provisions

Days of work used approximately:

Initially:	Internal: 40-50 days,	External: 15-20 days
Afterwards:	Internal: 15-20 days,	External: 10-15 days





Implementation of the SST for large companies:

"Die Winterthur Gruppe unterstützt grundsätzlich die Einführung des Swiss Solvency Test. Im Gegensatz zum heute gültigen Solvenzregime gibt der Swiss Solvency Test ein präziseres Bild über die Risikoexposition einer Versicherungsgesellschaft. Das ist im Interesse der Versicherten und der Versicherer. Das Risk Management der Winterthur arbeitet intern schon seit einigen Jahren mit vergleichbaren Risikomodellen und hat seine Erfahrungen in den SST eingebracht. Im Rahmen von Solvency II entwickelt sich in der EU ein vergleichbares Solvenzregime. Wichtig ist, dass der schweizerische Versicherungsregulator den Versicherungsgesellschaften eine angemessene Übergangsfrist bei der Erfüllung der neuen Anforderungen einräumt, und die Entwicklungen im Rahmen von Solvency II bei der weiteren Ausgestaltung des SST angemessen berücksichtigt."

Joachim Oechslin

9

Chief Risk Officer Winterthur Group



Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

Impressions from the Industry

Implementation of the SST for midsized companies:

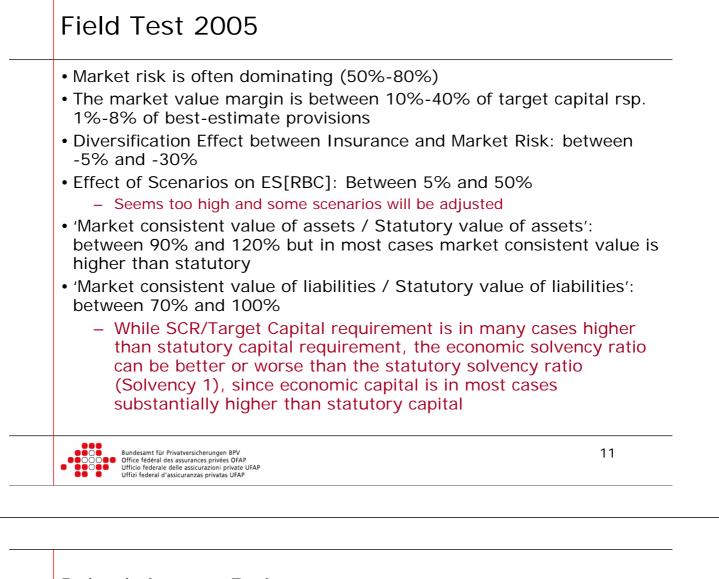
"For our risk and investment strategy we need to be able to quantify the cash flow structure and the risk bearing capacity of our portfolios. For this the SST is a good (although in many aspects still to be modified and enhanced) basis. In addition, we can use the SST to test capital requirements for alternative investment strategies. As we have not yet an equally well suited internal model, the SST is for us of great benefit. We see it as an integral part within our ALM process."

Comment by René Bühler from the "National Versicherung", a midsized insurance group.

Days of work used approximately:

Initially:	Internal:	220 days for life,	170 days for nonlife
Afterwards:	Internal:	~180 days for life,	150 days for nonlife





Principles vs Rules

Principles work:

Example: The requirement for the SST report was to send to the supervisor a report detailing the assumptions, calculations, simplifications etc. such that a knowledgeable 3rd person can understand the result

Result: The overwhelming majority of reports were of excellent quality

Requiring adherence to principles often leads to better quality and better company specific results than fixed rules which tend to foster a climate where execution mainly deals with pure compliance



Contents Qualitative Results Workload Comparisons Solvency 1 and SST Solvency Ratio Comparison Expected Shortfall and VaR • Hidden Reserves, Risk Bearing Capital Market Value Margin Expected Returns Diversification Components of Target Capital Market Risk Scenarios Life Sensitivities Non Life Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 13

Work Load

Result of the Field test: Total Work Load in Person Months (PM)

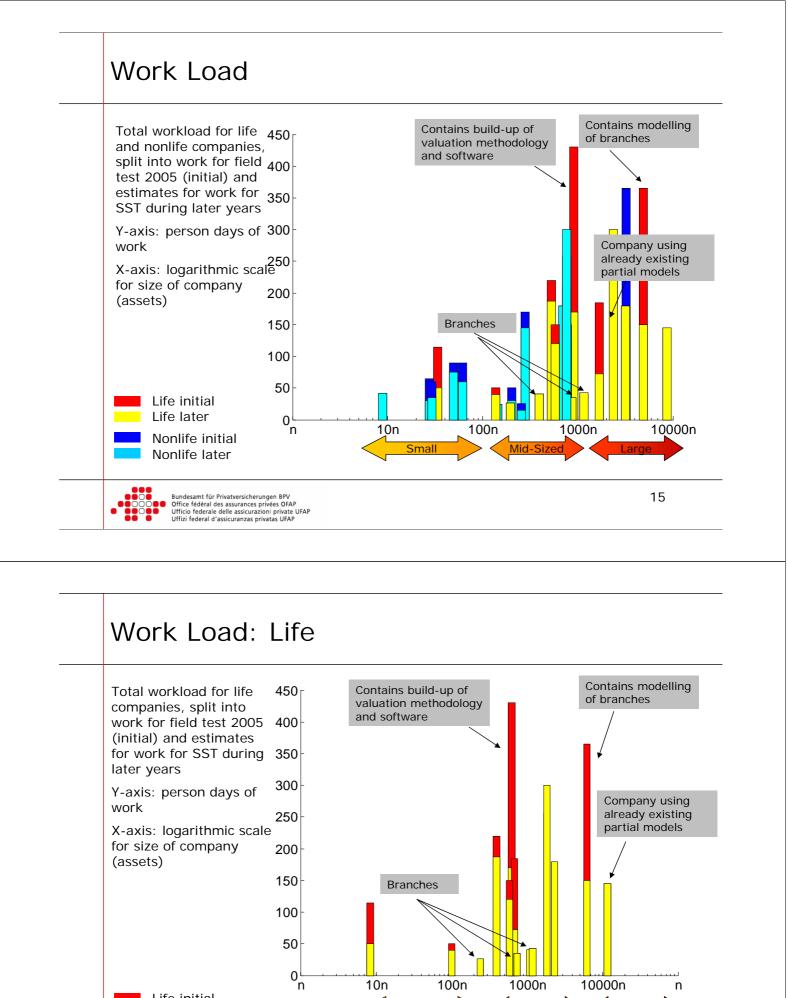
	Initally for Fieldtest	Subsequently
Small Companies	1-2 PM	< 1 PM
Small to Mid-Sized Companies	2 - 3 PM	< 2 PM
Mid-Sized Companies	9 - 15 PM	4 - 8 PM
Large Companies, Groups	12 - 24 PM	< 12 PM

Split for field test on average:

- 20% 30% for internal education, communication
- 30% 40% for developing valuation methodology, preparational work (data, IT),...
- 20% 30% for actual calculation

Based on initial feedback from a part of the field test participant





Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

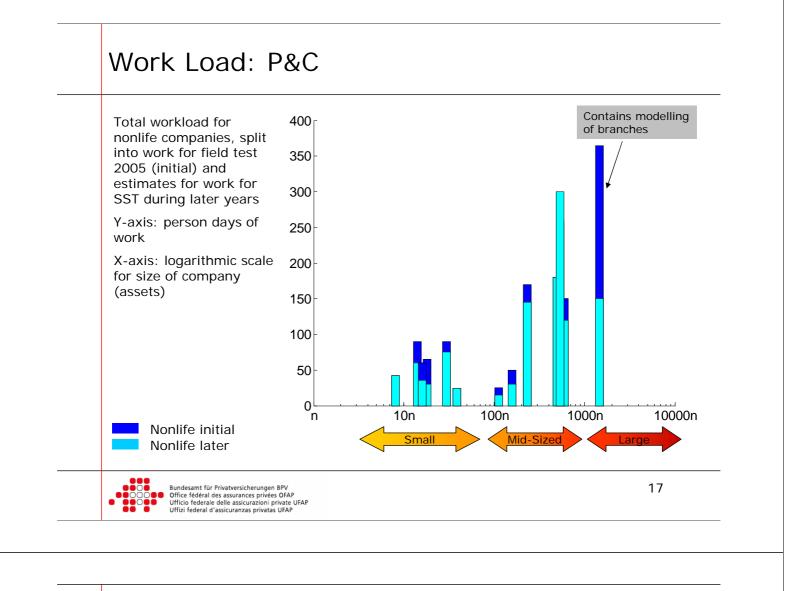
Life initial

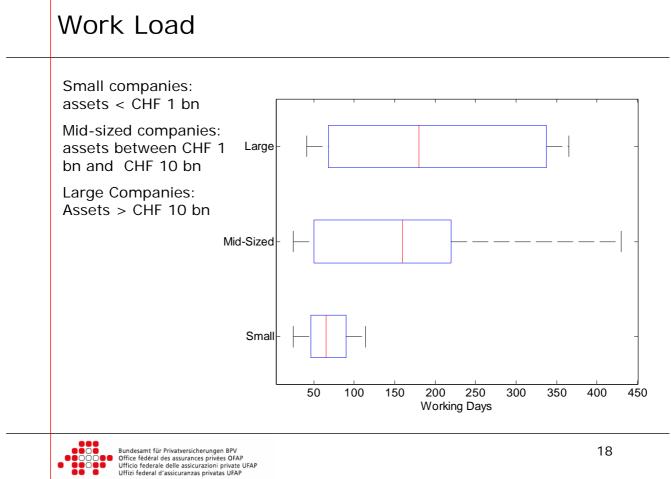
Life later

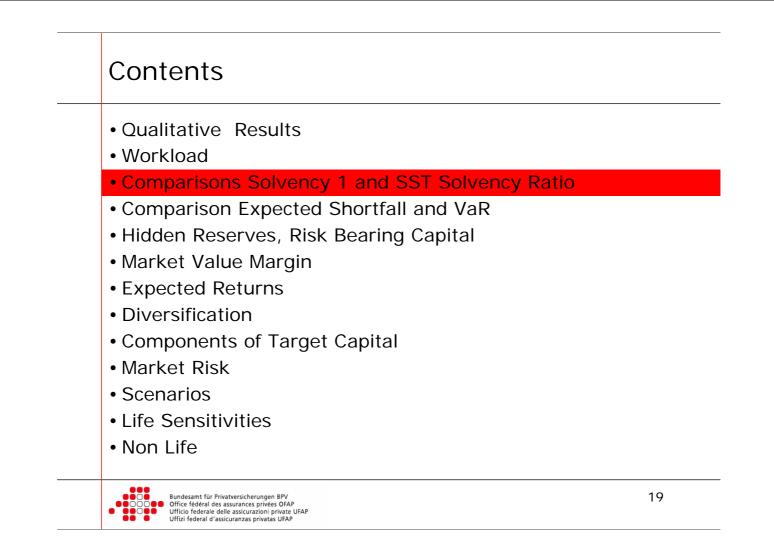
16

Mid-Size

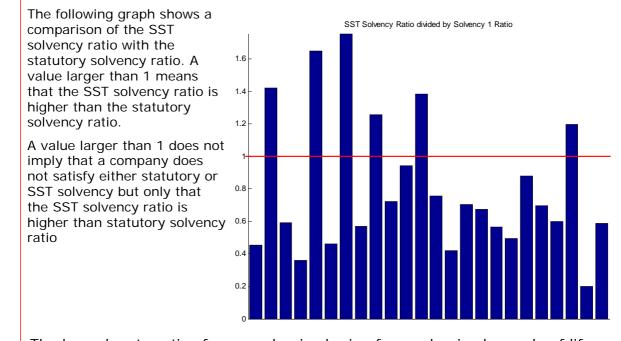
Small







Solvency Ratios



The bars denote ratios for a randomized mix of a randomized sample of life and nonlife companies of field test participants



<section-header><section-header><section-header><section-header><section-header><section-header><text><text>

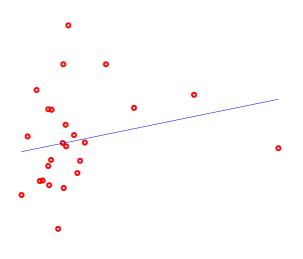
Solvency Measures

The Statutory Solvency Ratio is only a weak predictor for the SST Solvency Ratio

X-axis: Solvency 1 Ratio

Y-axis: SST Solvency Ratio

Correlation for nonlife companies: weakly negative, for life companies approx. 0.4





Volatility of SST Solvency Ratio

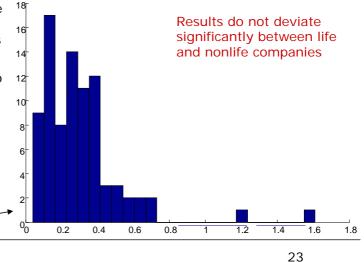
Is economic solvency more volatile than Solvency 1?

Sample: Solvency 1 ratios of approx. 100 life and nonlife companies over the last 5 years

- change of the Solvency 1 ratio over the 5 year mean is approx 30%
- •1/3 of the companies had at least one yearly change of Solvency 1 ration in excess of 50% during the last 4 years
- •10% of the companies had at least two years, where the Solvency 1 ratio changed by more than 50% during the last 4 years
- •For approx half of the companies is the minimal Solvency 1 ratio during the last 5 year less than half of the maximal Solvency 1 ratio.
 - Histogram of the standard deviation of the change of solvency 1 ratios around the 5 year mean

Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

•The average standard deviation of the •For 10% of the companies is the minimal solvency 1 ratio during the last 5 year less than 25% of the maximal solvency 1 ratio.



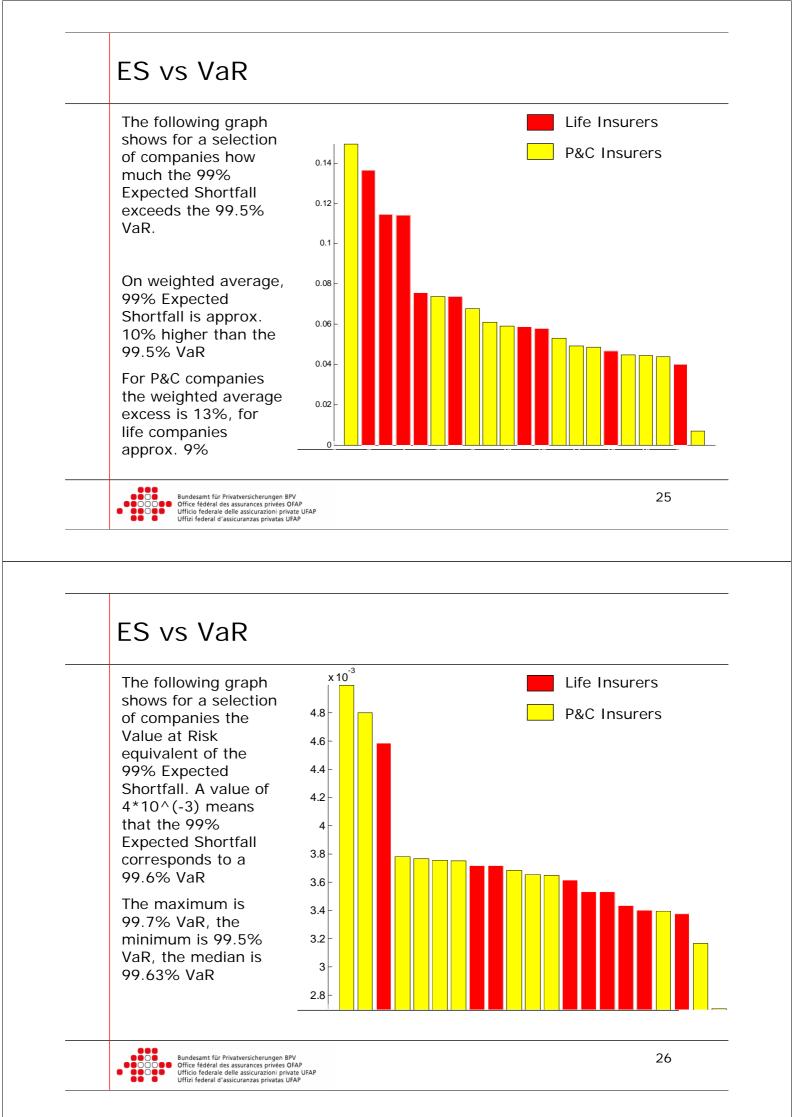
Contents

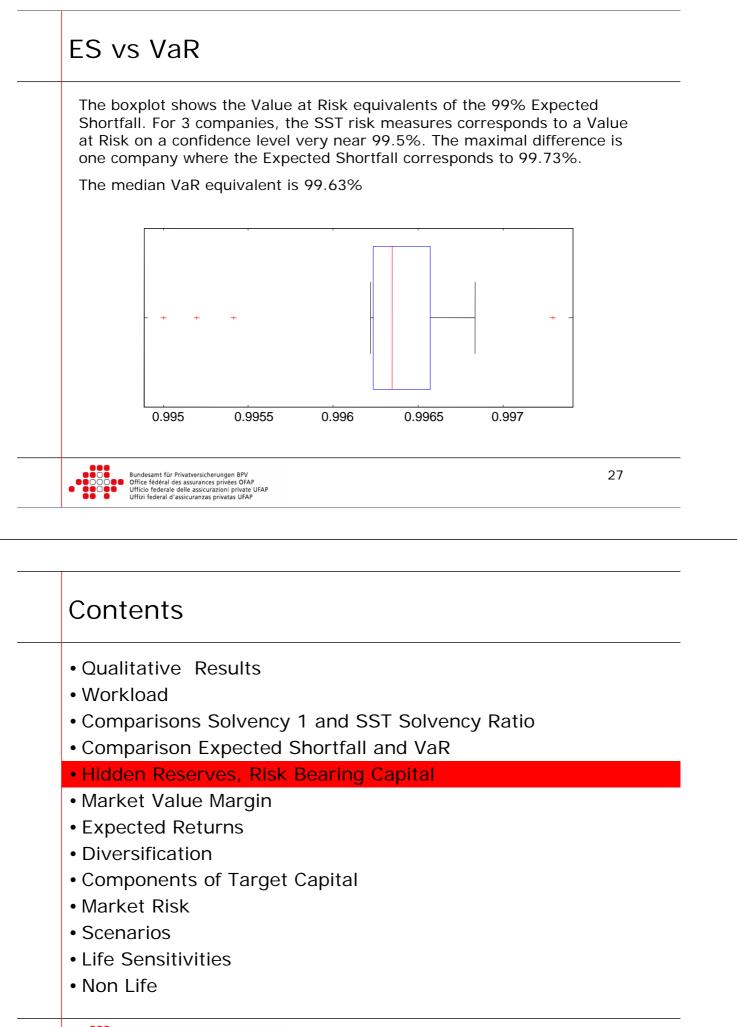
- Qualitative Results
- Workload
- Comparisons Solvency 1 and SST Solvency Ratio

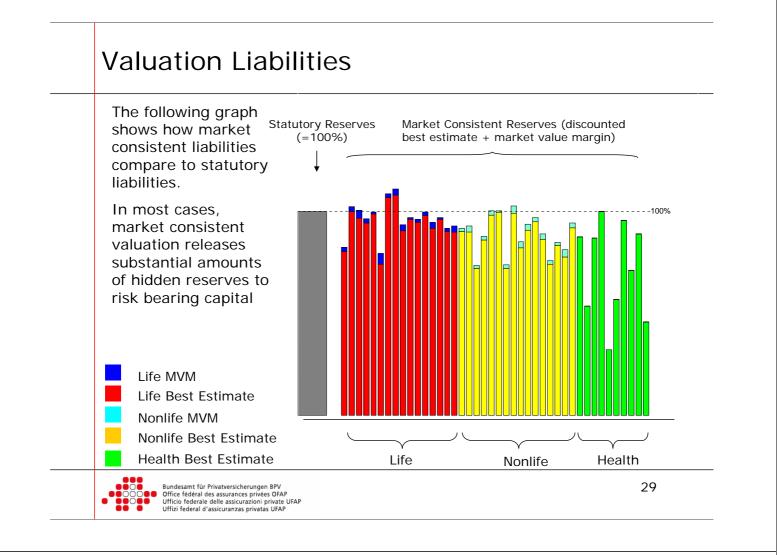
Comparison Expected Shortfall and VaR

- Hidden Reserves, Risk Bearing Capital
- Market Value Margin
- Expected Returns
- Diversification
- Components of Target Capital
- Market Risk
- Scenarios
- Life Sensitivities
- Non Life









Valuation Assets The following graph Statutory Assets Market Consistent Valued (=100%) Assets shows how market consistent assets compare to statutory assets. In most cases, market consistent valuation releases substantial amounts of hidden reserves to risk bearing capital Life Nonlife Health Life Health Nonlife

Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 30

100%

<u>0%</u>

Risk Bearing Capital The graph shows the comparison between economic risk bearing capital and Solvency 1 risk bearing capital (with outlier removal). Most companies have substantially more risk bearing capital available under an economic framework On average risk bearing capital increases by approx. a factor 2 0.5 2.5 4.5 1.5 2 3 3.5 4 Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 31

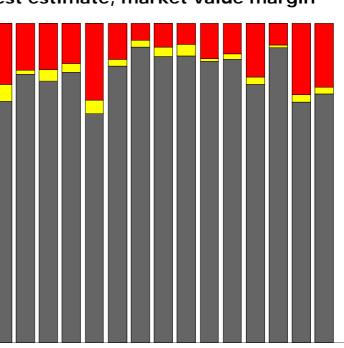
Best Estimate, MVM, SCR

The relationship between best estimate, market value margin and target capital

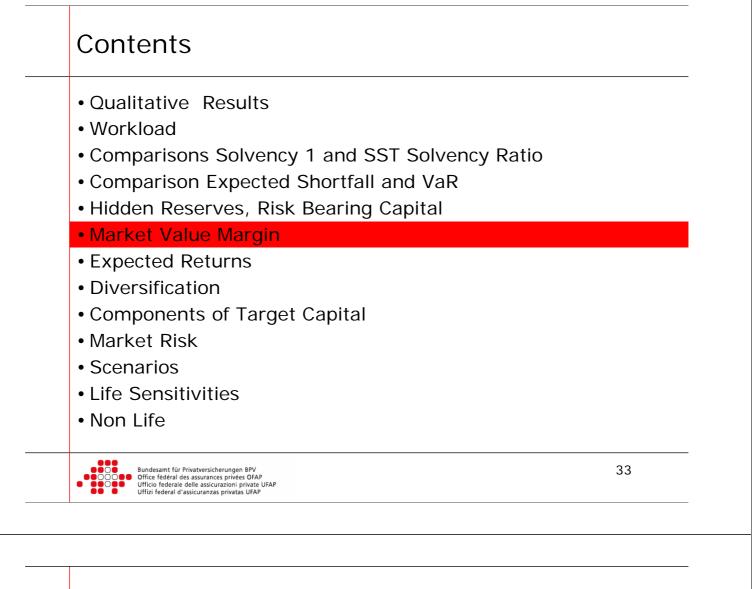
The figure shows the relationship between the best estimate of liabilities, the market value margin and the 1-year risk capital (ES) for a random selection of companies. The actual values were furthermore randomized by multiplication with a random number near 1. The relative comparison is however representative

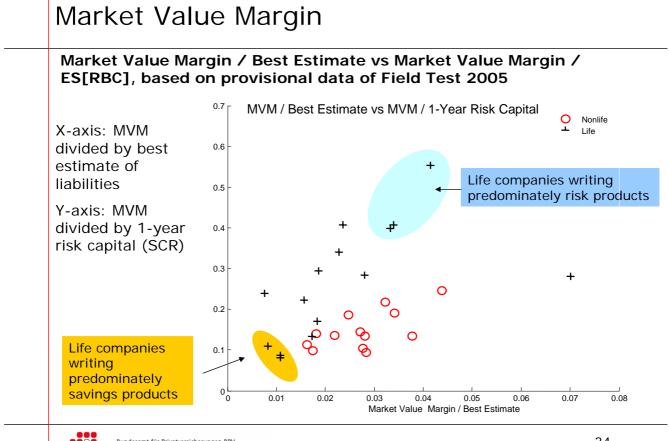
- ES (1 Year Risk Capital)
- Market Value Margin

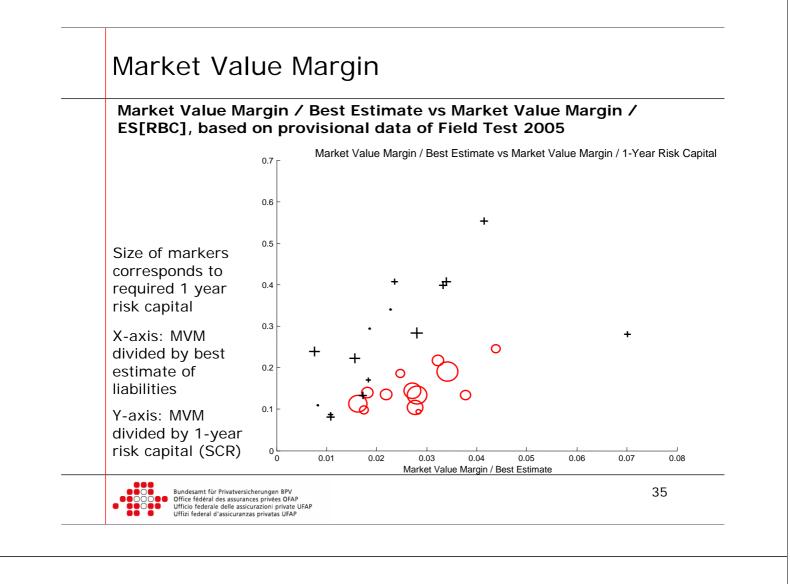




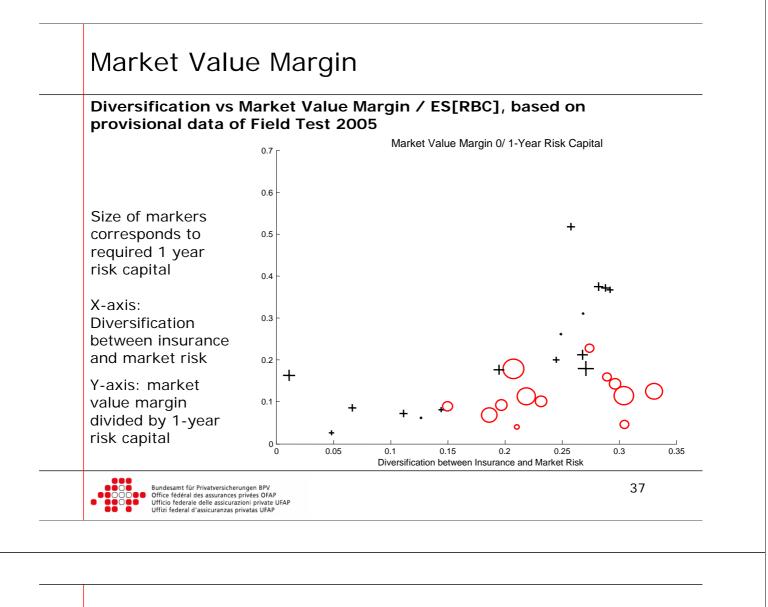








Market Value Margin Diversification vs Market Value Margin / ES[RBC], based on provisional data of Field Test 2005 Market Value Margin without Illiquidity/ 1-Year Risk Capital 0.7 0 Nonlife 4 Life 0.6 0.5 0.4 X-axis: Diversification 0.3 between insurance and market risk 0.2 Y-axis: market O value margin 0.1 divided by 1-year 0 risk capital 0 0.35 0.05 0.1 0.15 0.2 0.25 0.3 Diversification between Insurance and Market Risk Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 36

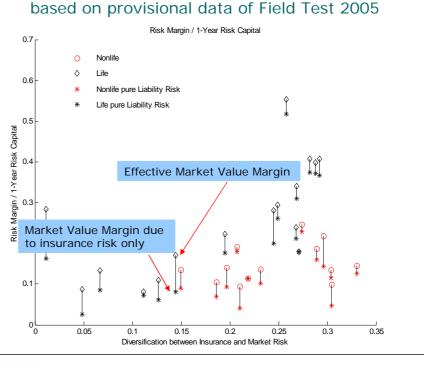


MVM: Effect of Illiquidity of Assets

The following graph shows a comparison of the actual market value margins which include the effect of illiquidity of assets with (theoretical) market value margins where assets are assumed to be completely liquid and where convergence to the optimal replicating asset portfolio were instantaneous

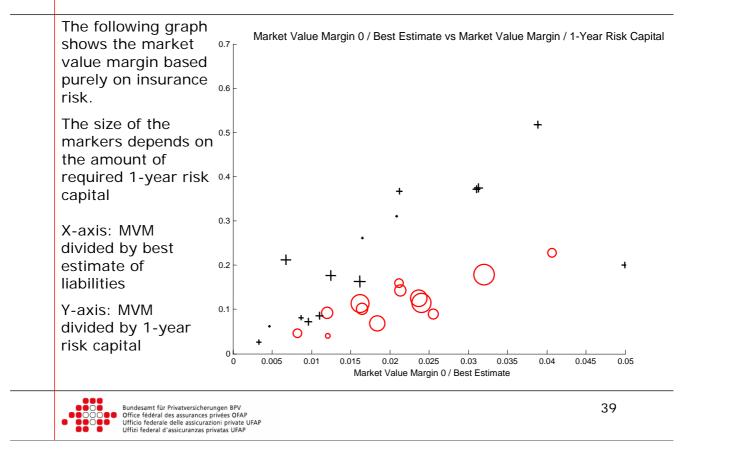
For some companies a substantial reduction of the MVM could be achieved by going over to a more liquid asset portfolio

Overall, the illiquidity of assets increases the MVM by approx. 25%

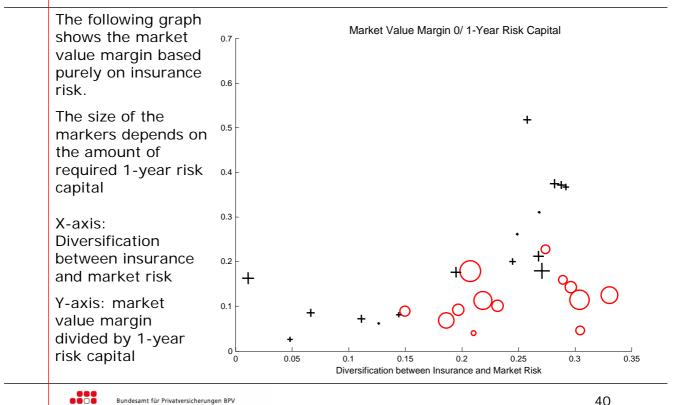


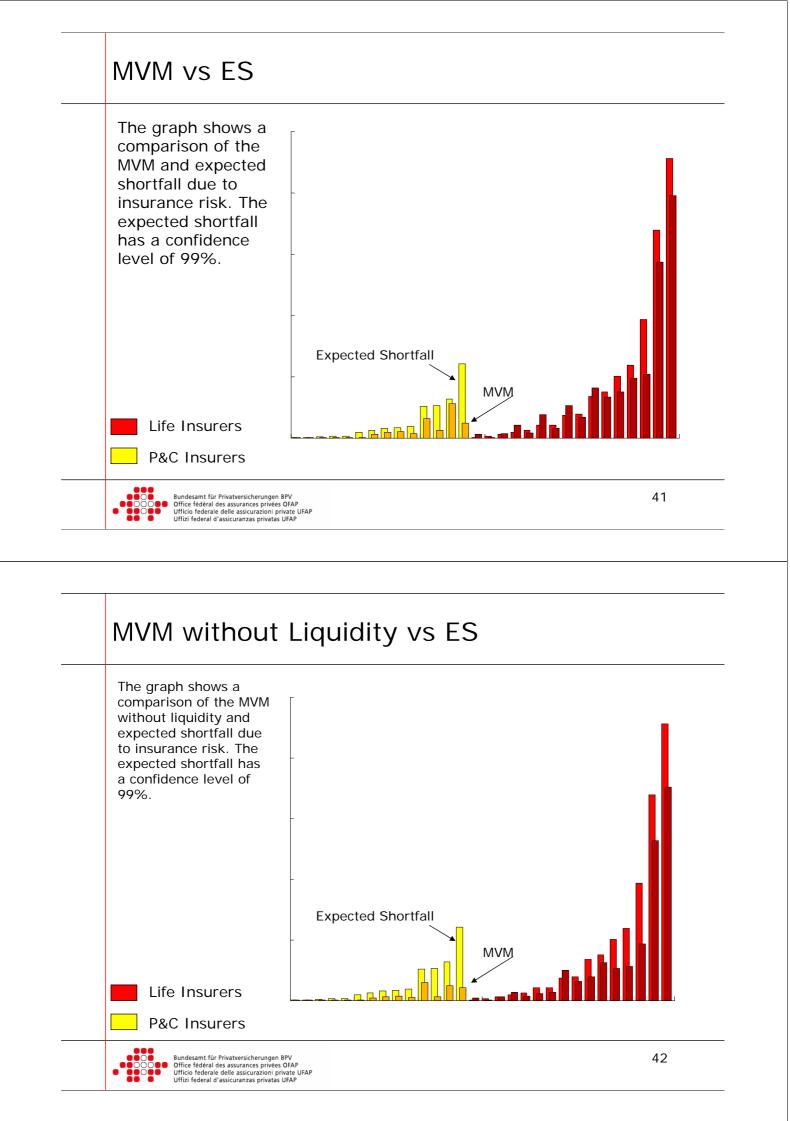
Diversification vs Market Value Margin / ES[RBC],

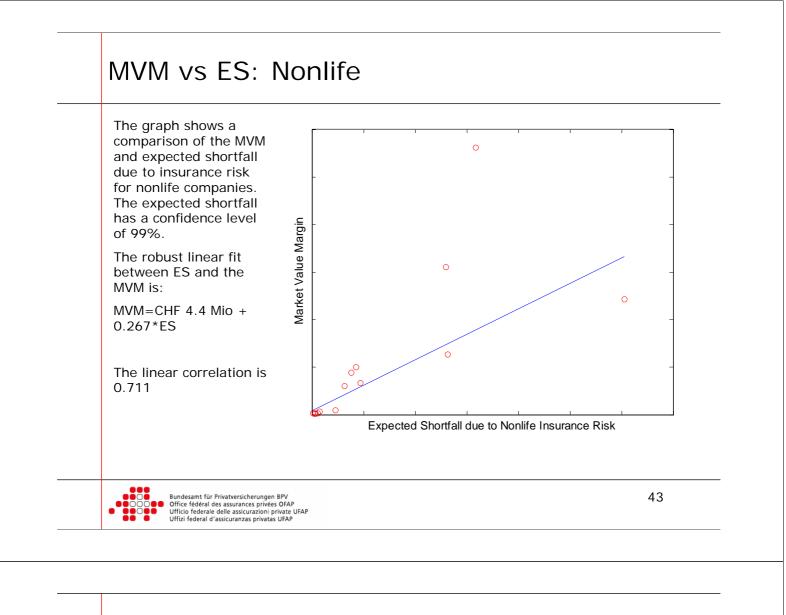
MVM: Effect of Illiquidity of Assets



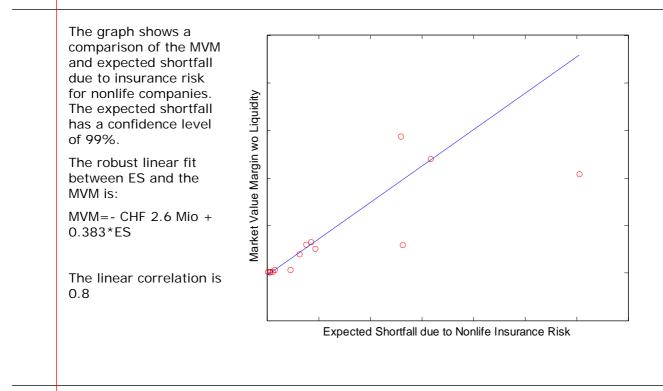
MVM: Effect of Illiquidity of Assets



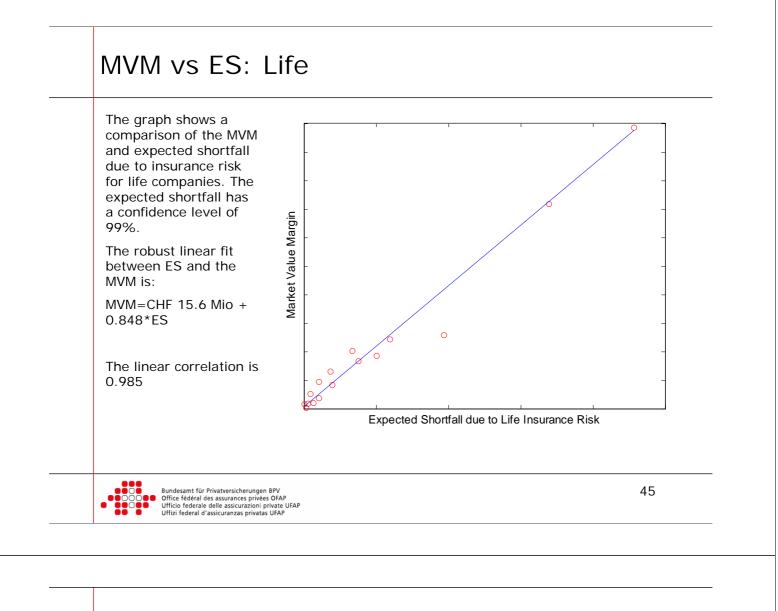




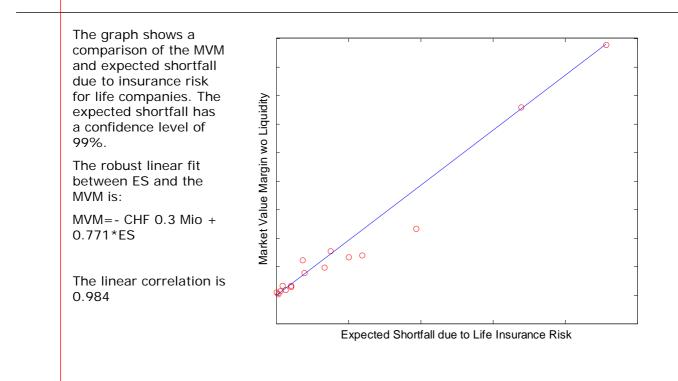
MVM without Liquidity vs ES: Nonlife



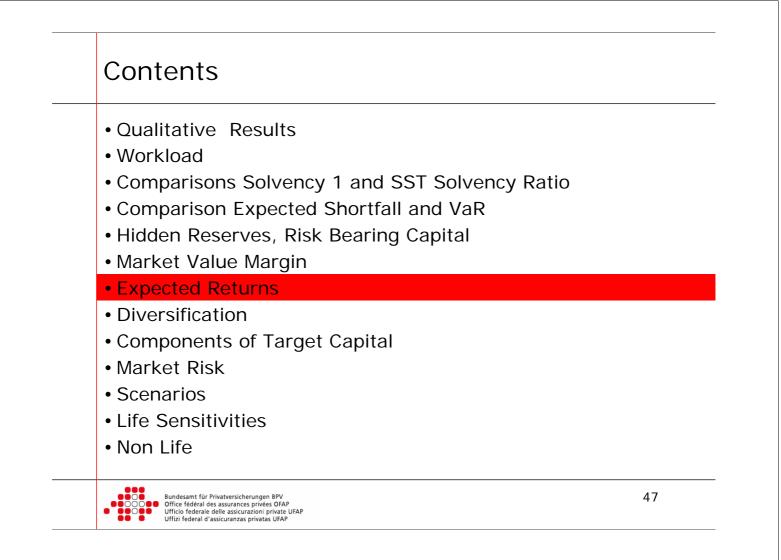




MVM without Liquidity vs ES: Life

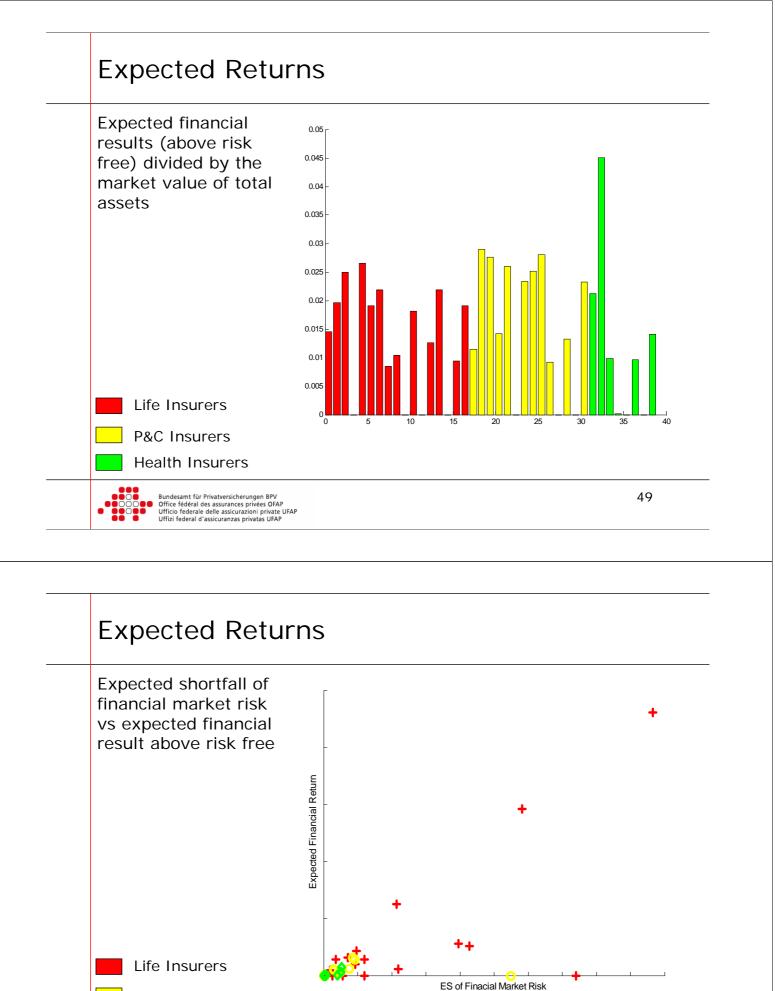






Expected Returns

Effect on the SST solvency ratio of expected financial and technical result during the current year. 1.2 The y-axis shows the SST solvency ratio without taking into account expected results divided 1 by the SST solvency ratio with expected result 0.8 For life company the average ratio is 95%, for nonlife companies 88%, for health 0.6 companies 90% For life company the median ratio4 is 98%, for nonlife companies 90%, for health companies 92% Life Insurers **P&C Insurers Health Insurers**

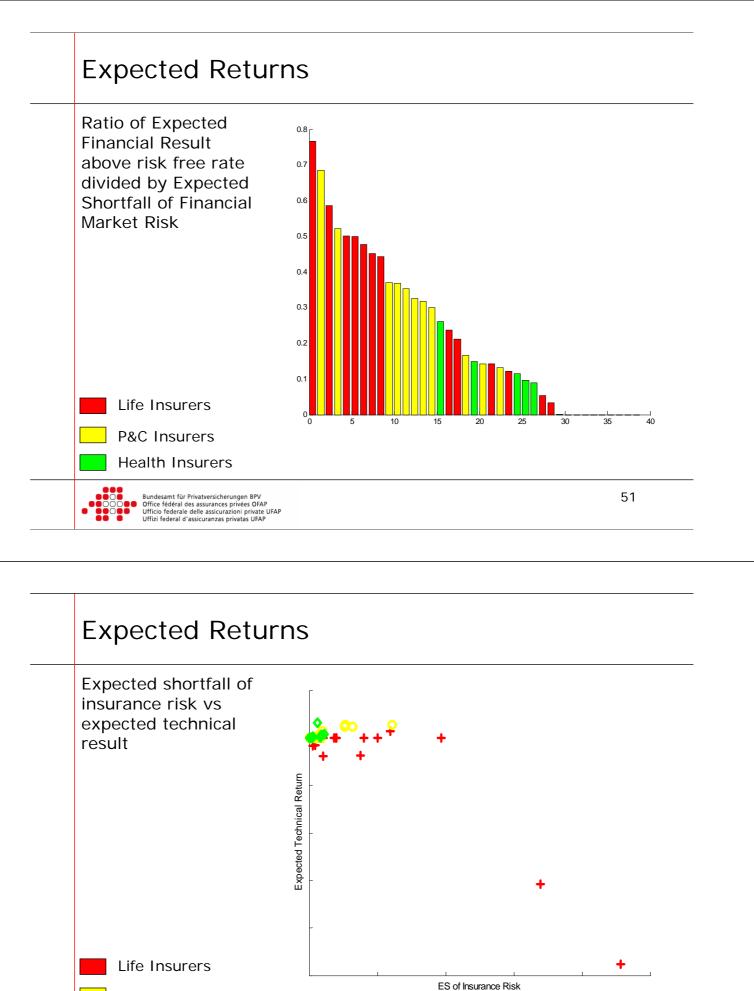


Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

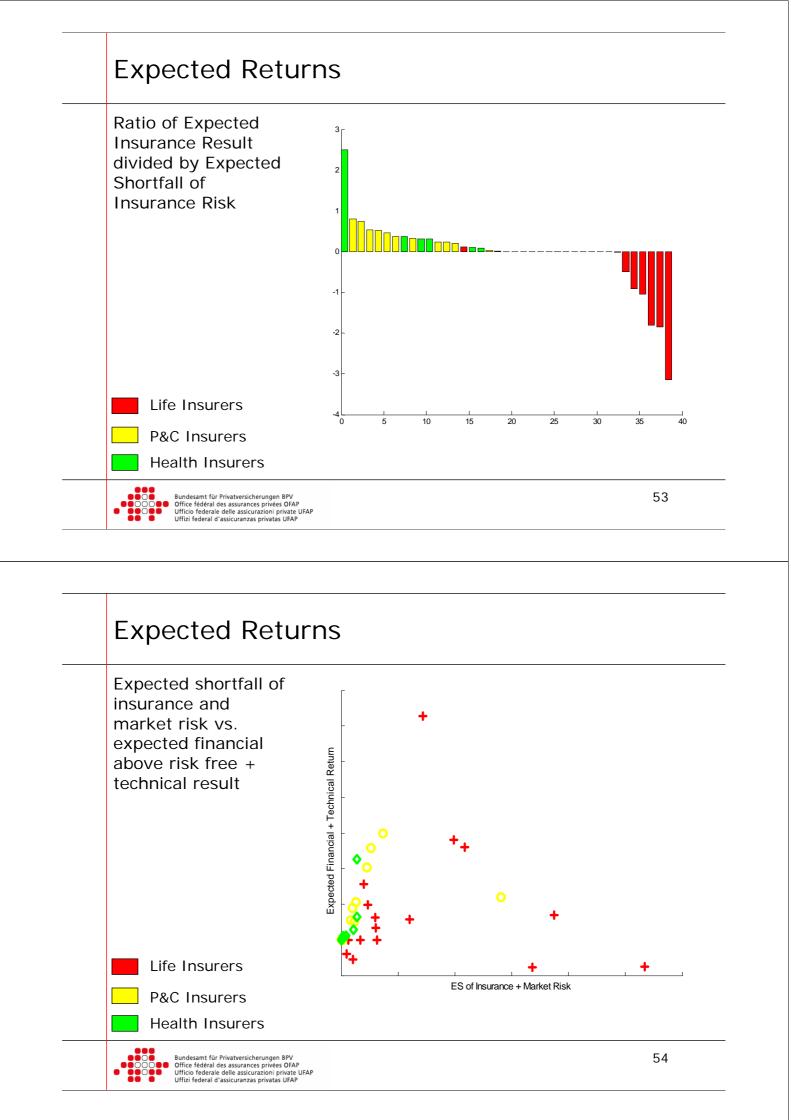
P&C Insurers

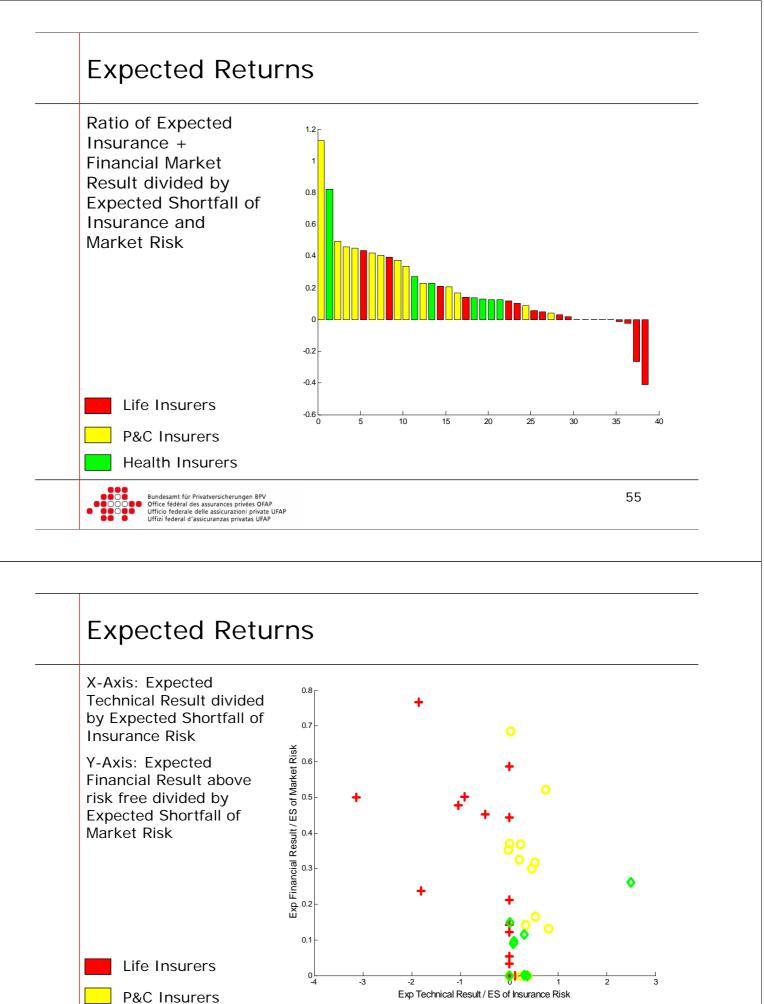
Health Insurers

50



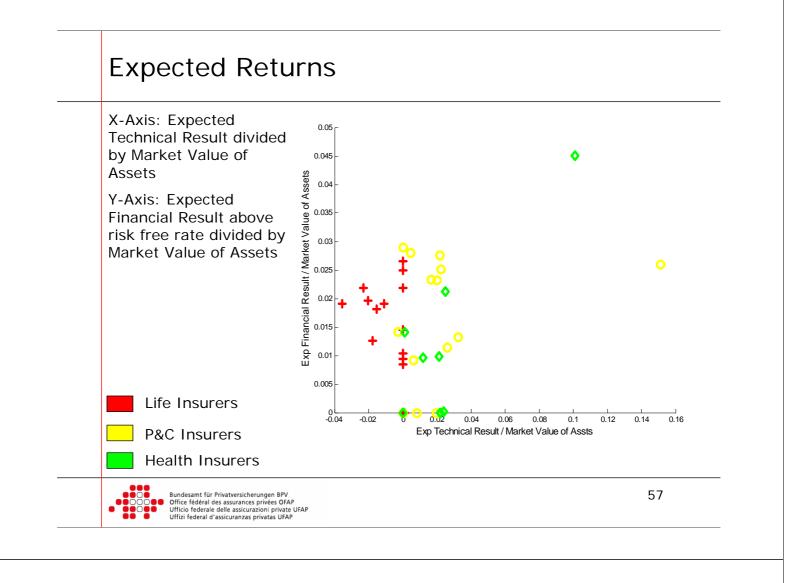
P&C Insurers Health Insurers

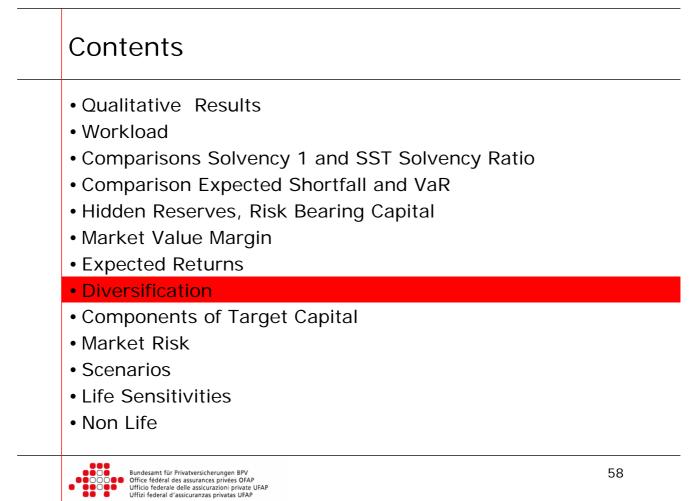


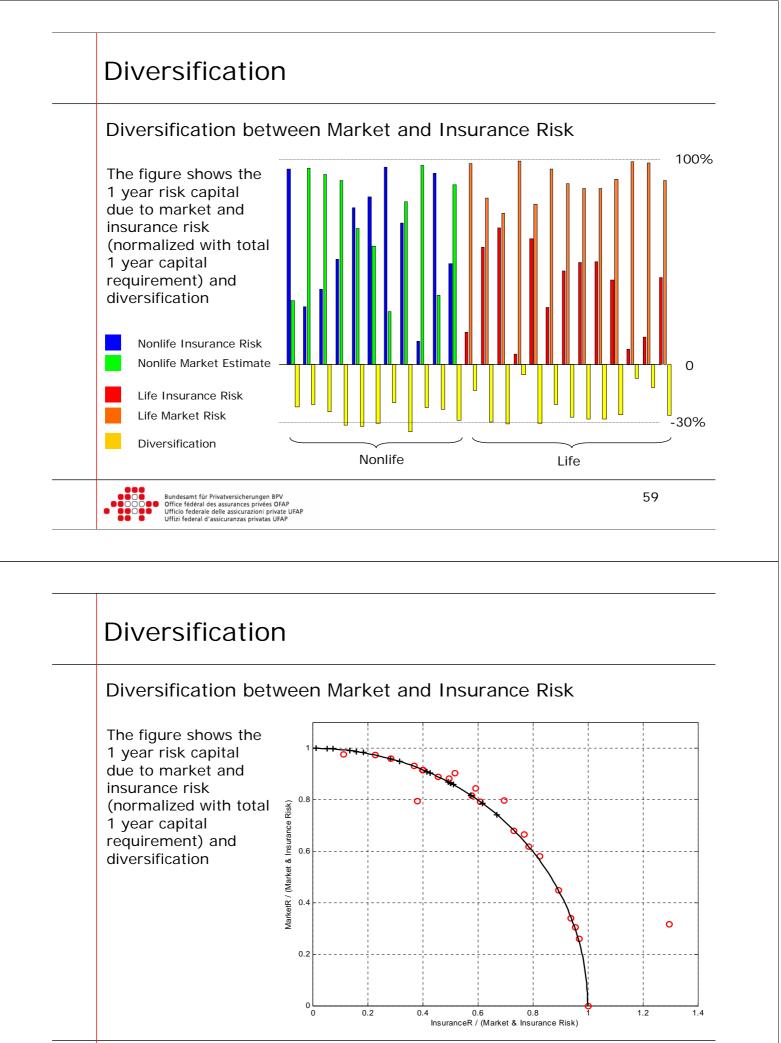


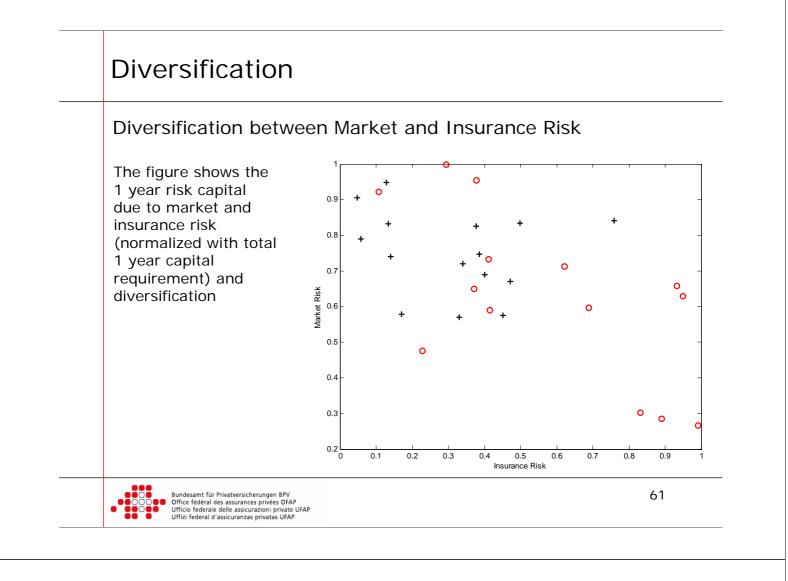
Health Insurers

Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 56







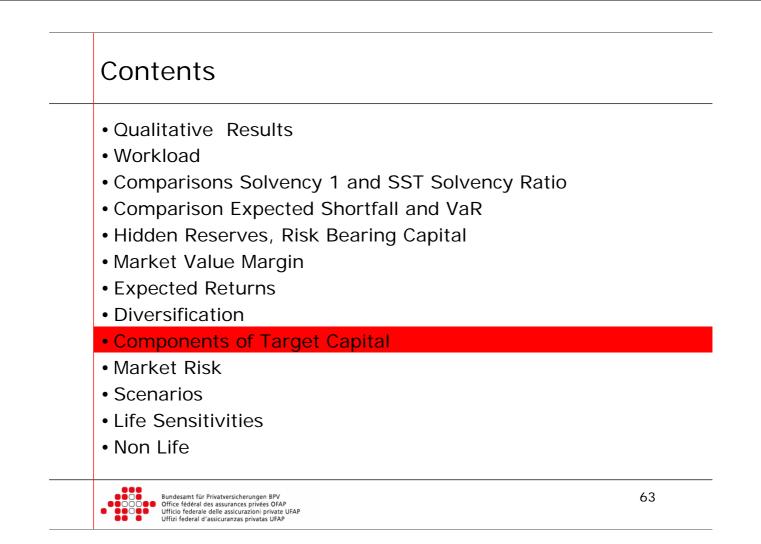


Diversification: Market Risk

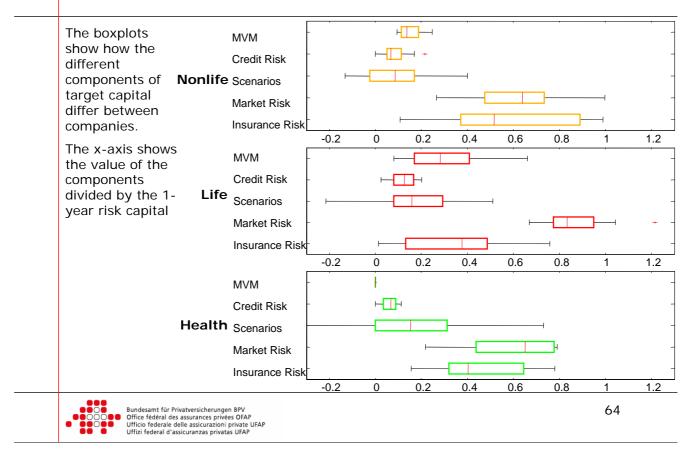
Diversification between different market risk factors:

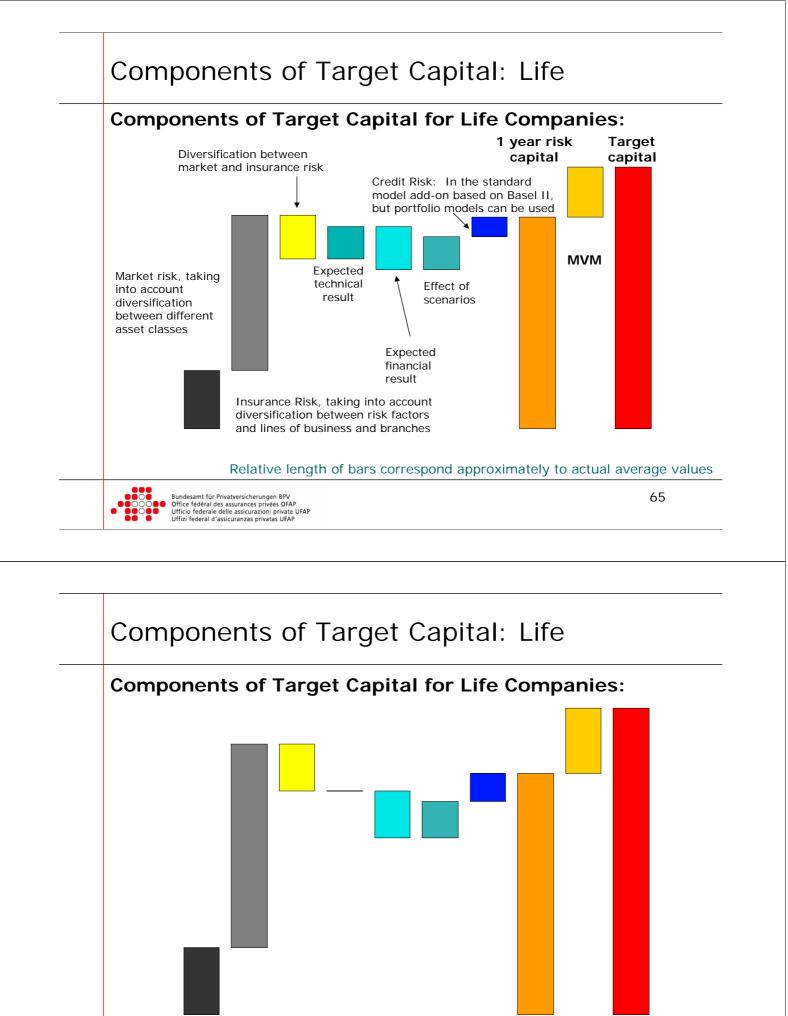
	CHF	EUR	USD	GBP	Spreads	FX	Shares	Real Estate
CHF	0.00	0.68	0.15	0.01	0.67	0.27	1.00	0.80
EUR	0.68	0.00	0.03	0.00	0.56	0.20	0.44	0.30
USD	0.15	0.03	0.00	0.00	0.17	0.10	0.13	0.10
GBP	0.01	0.00	0.00	0.00	0.01	0.01	0.01	0.00
Spreads	0.67	0.56	0.17	0.01	0.00	0.26	0.60	0.71
FX	0.27	0.20	0.10	0.01	0.26	0.00	0.18	0.23
Shares	1.00	0.44	0.13	0.01	0.60	0.18	0.00	0.33
Real Estate	0.80	0.30	0.10	0.00	0.71	0.23	0.33	0.00
 Others	0.10	0.11	0.07	0.00	0.00	0.01	0.00	0.12





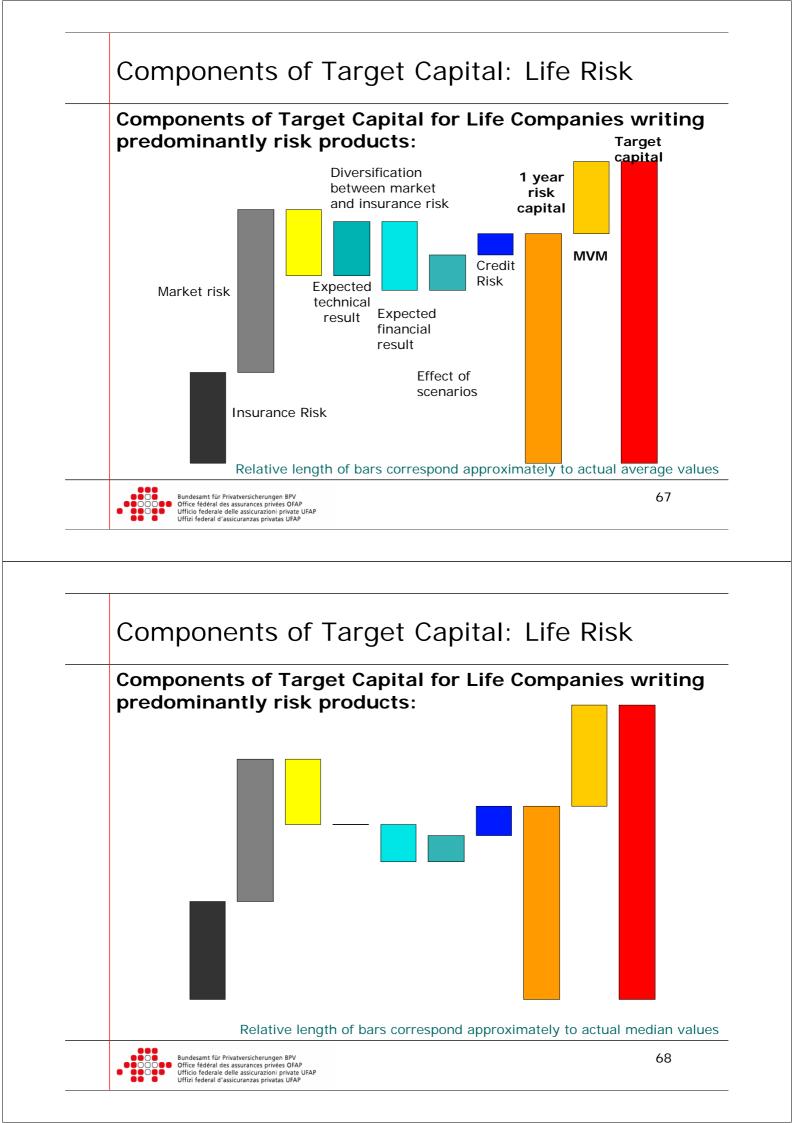
Components of Target Capital

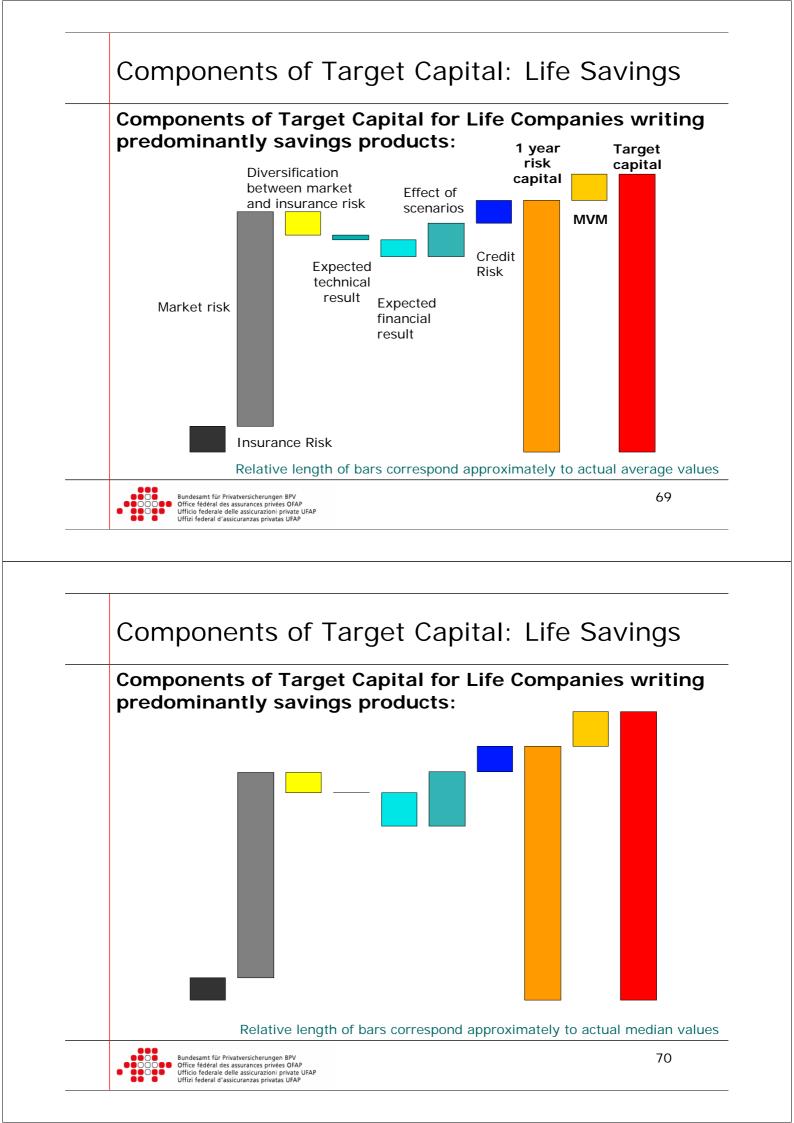


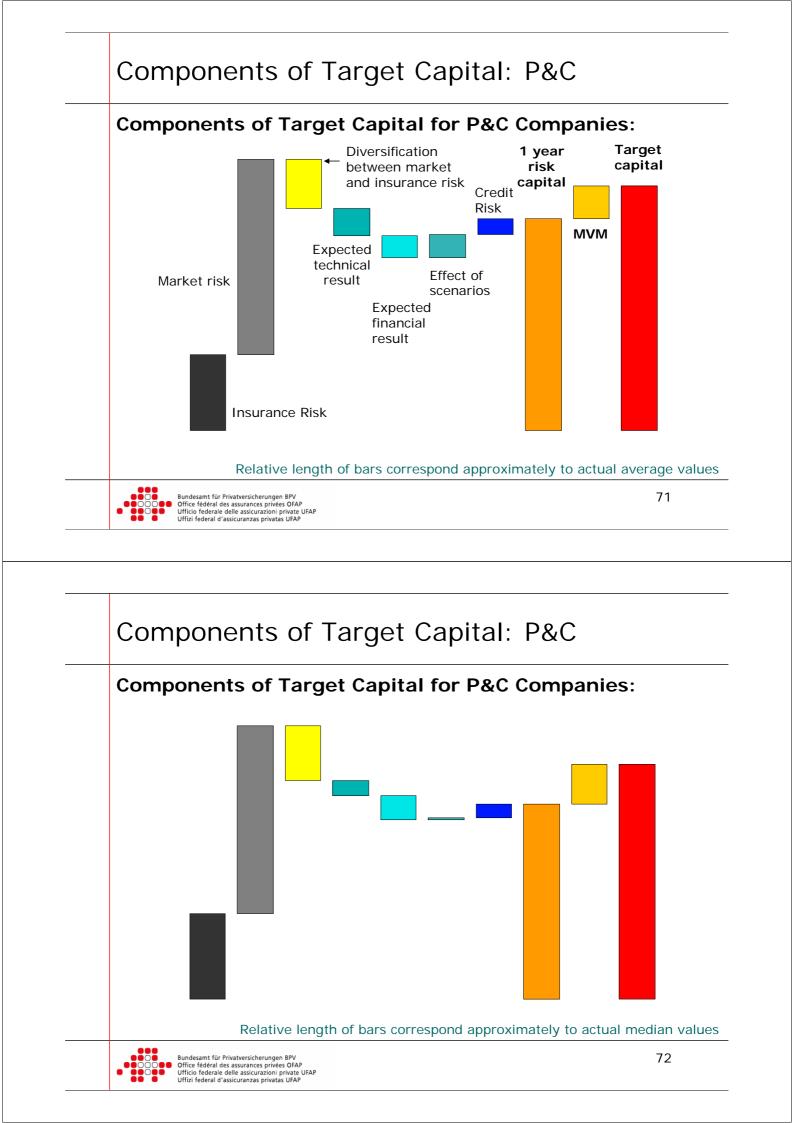


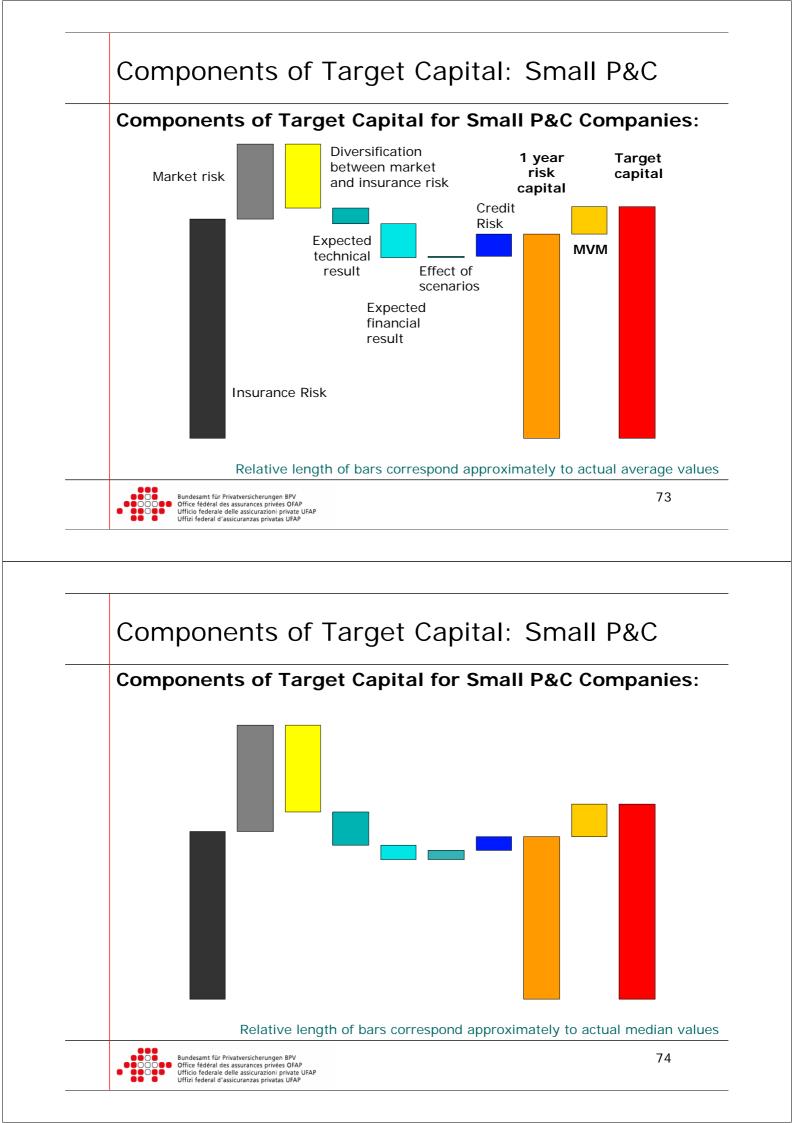
Relative length of bars correspond approximately to actual median values

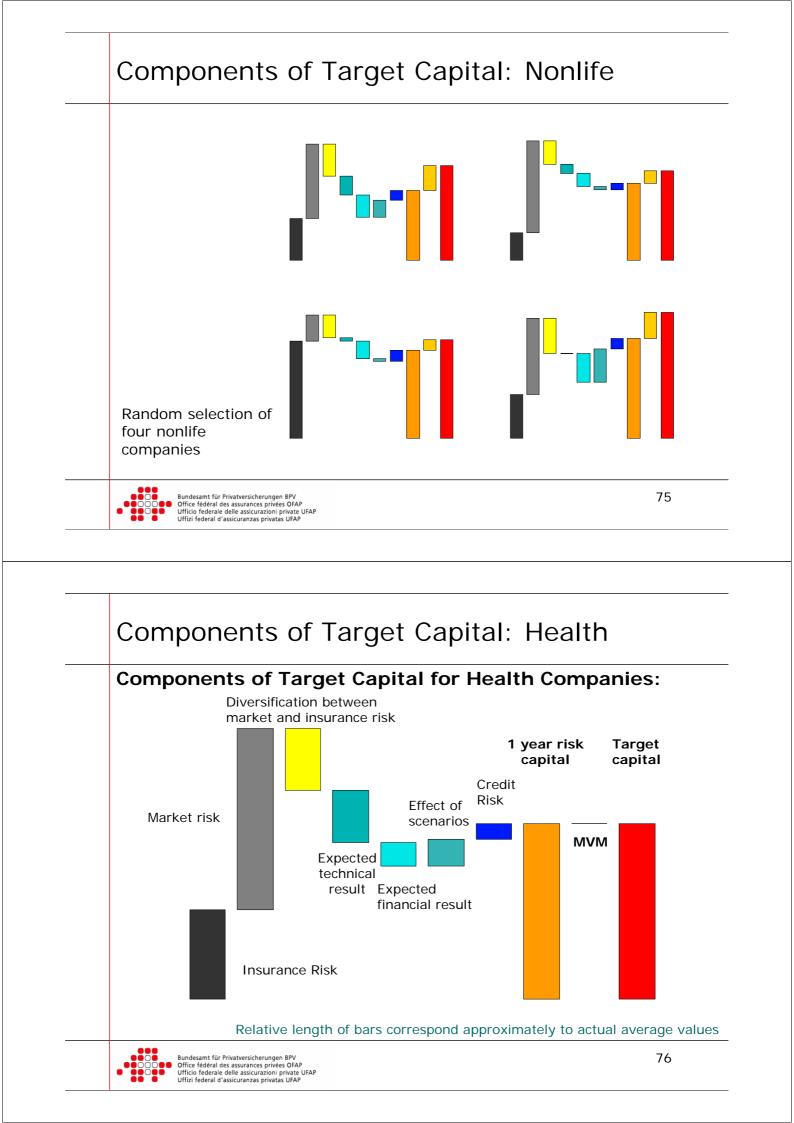
Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP 66

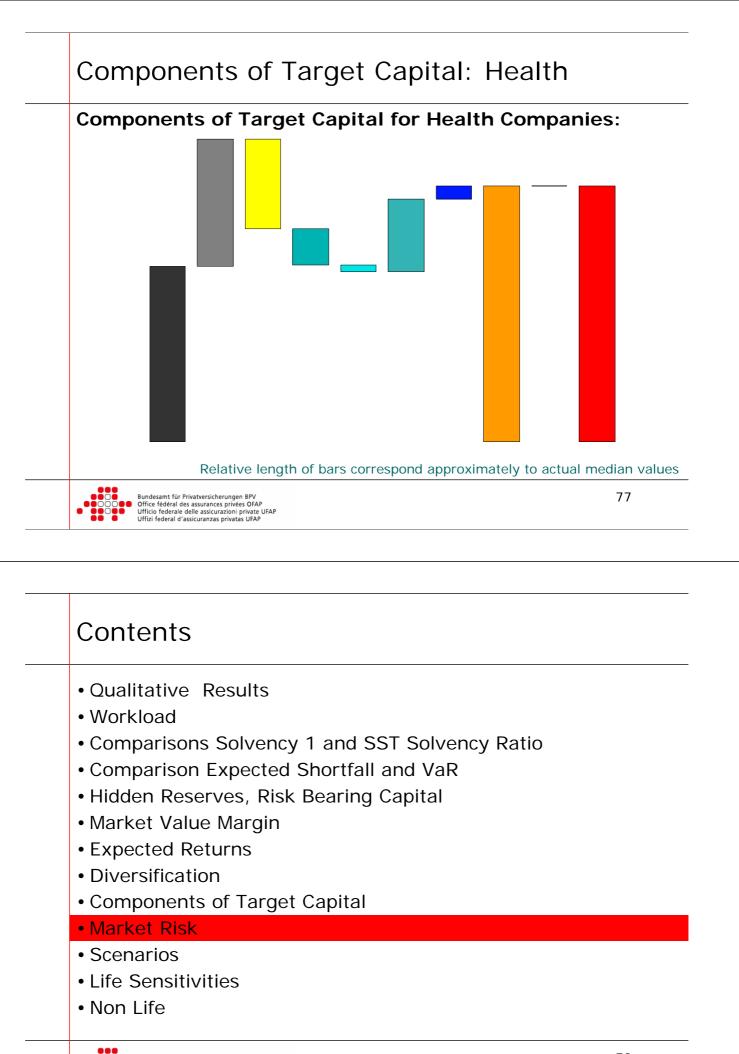




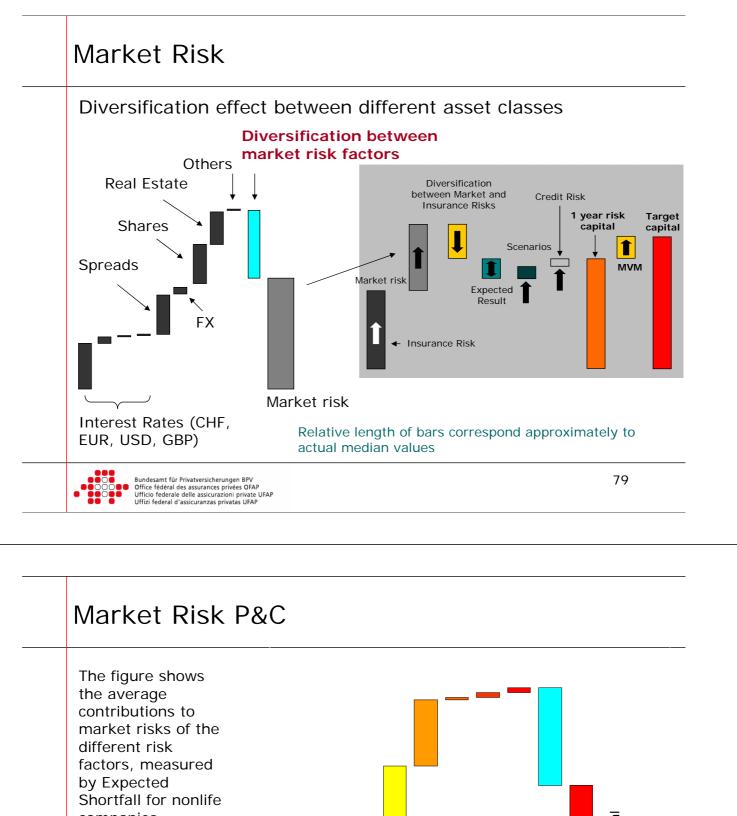


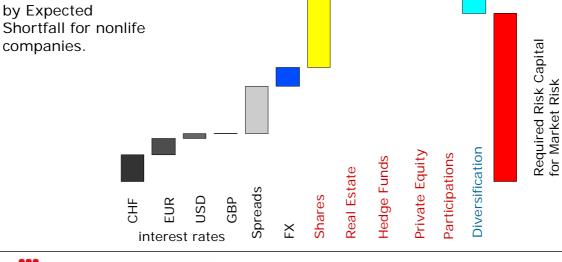






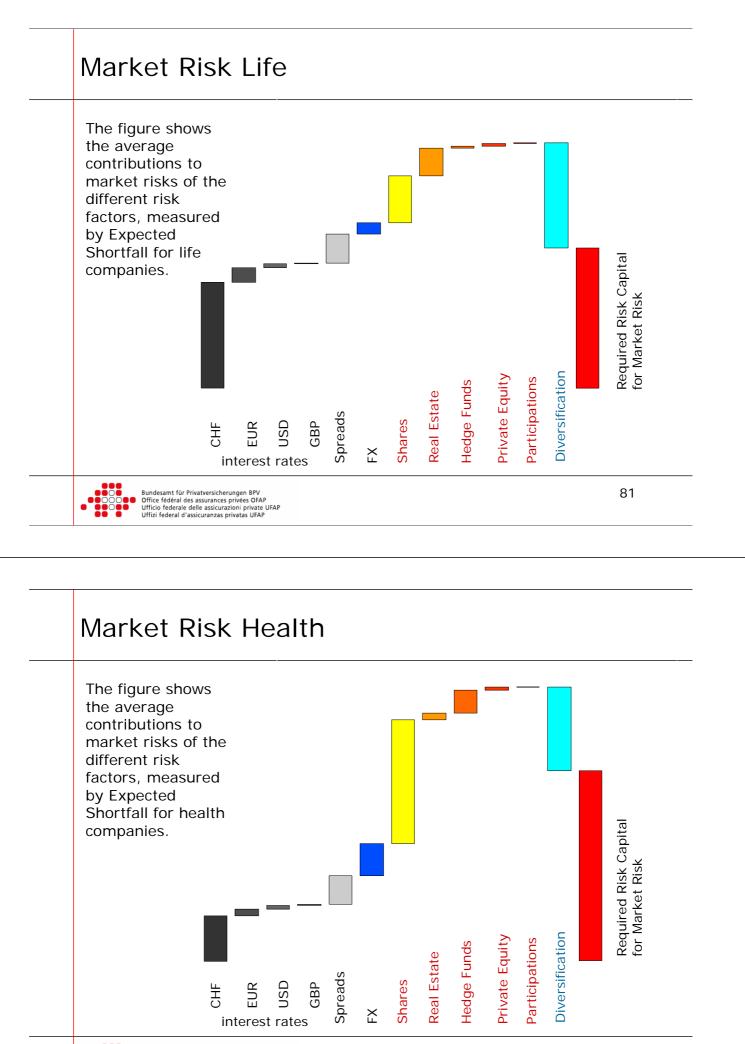
Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP





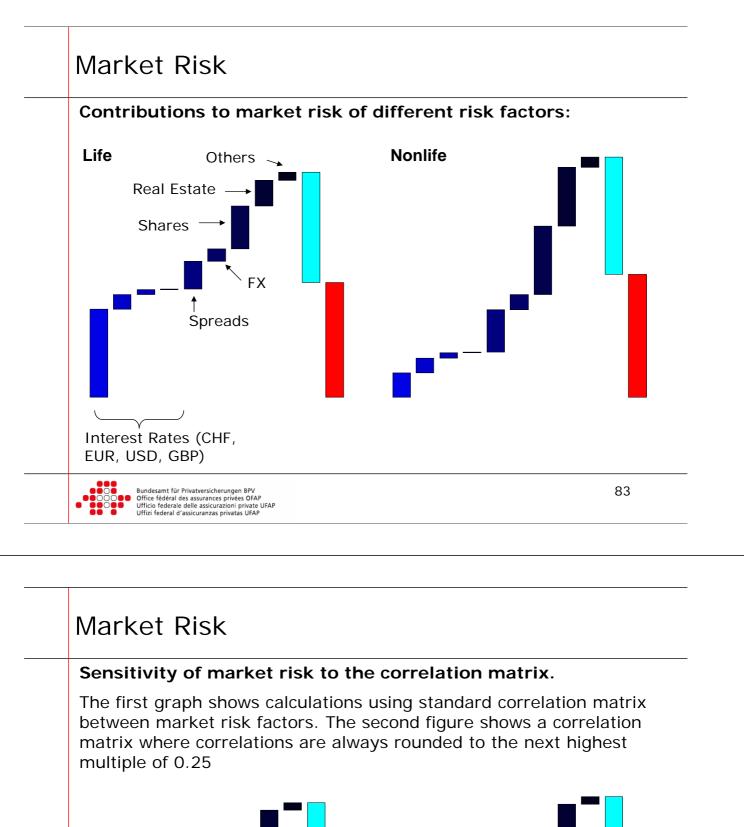
Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

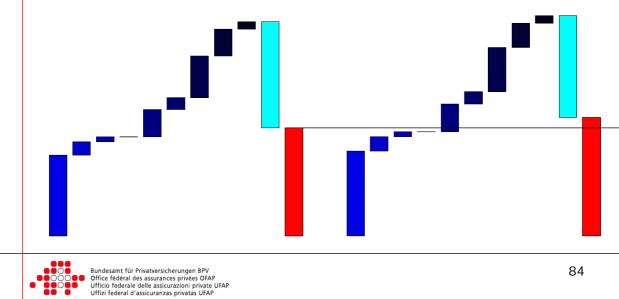
80

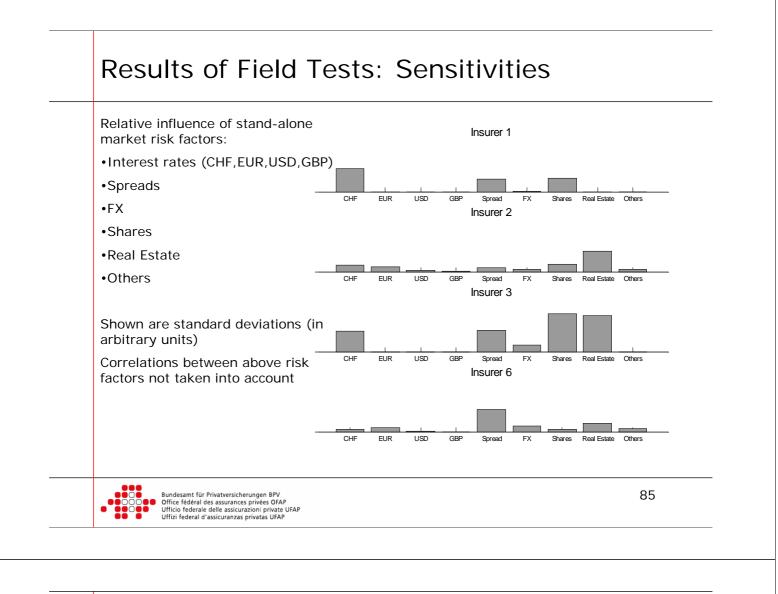


Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

82





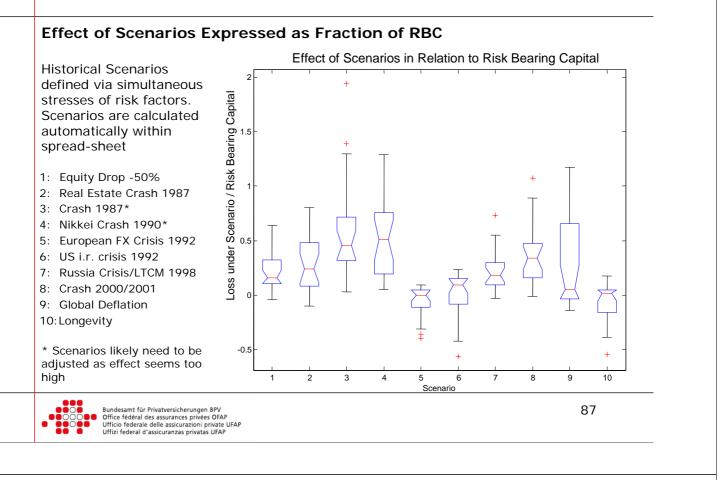


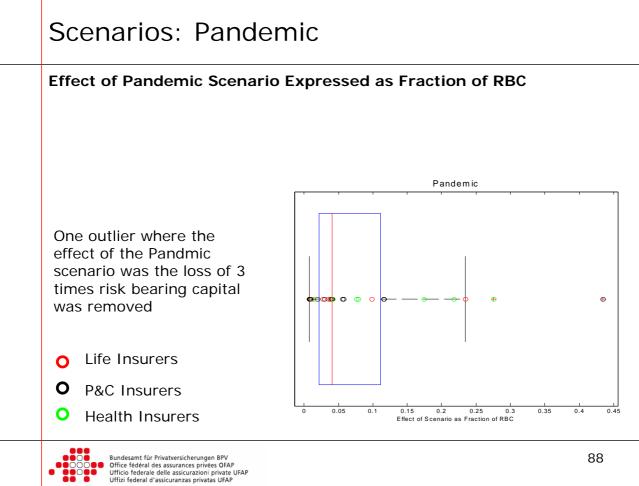
Contents

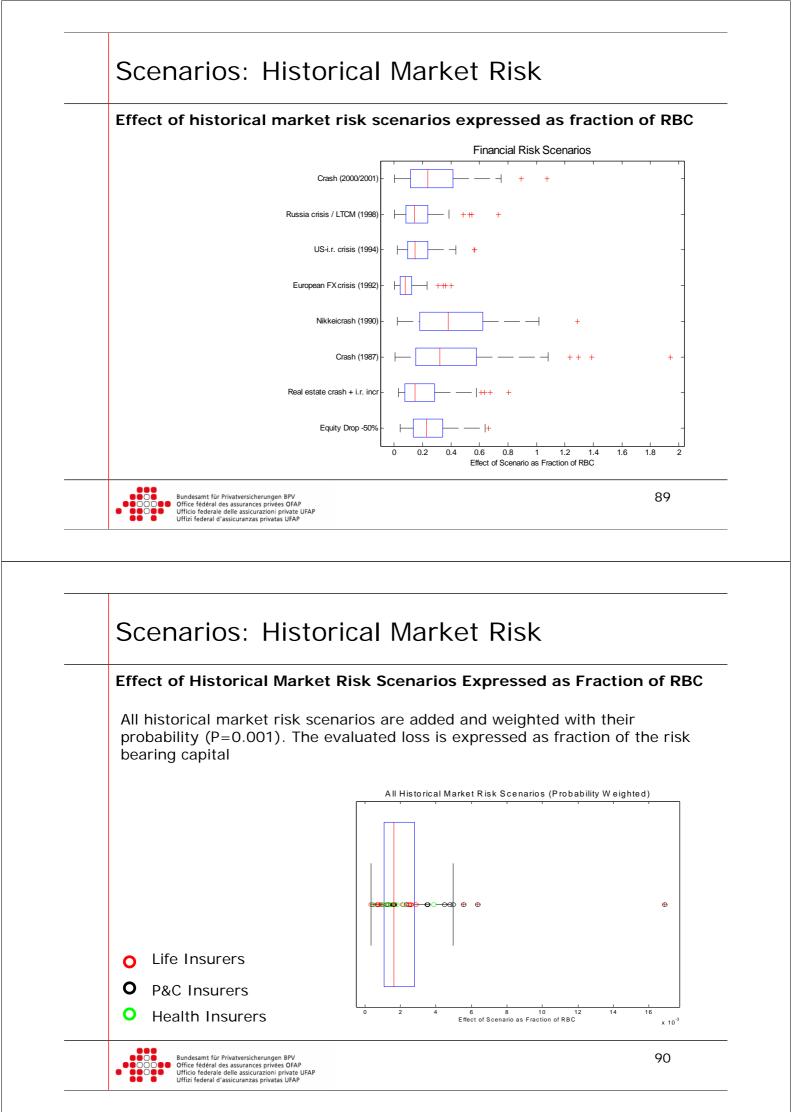
- Qualitative Results
- Workload
- Comparisons Solvency 1 and SST Solvency Ratio
- Comparison Expected Shortfall and VaR
- Hidden Reserves, Risk Bearing Capital
- Market Value Margin
- Expected Returns
- Diversification
- Components of Target Capital
- Market Risk
- Scenarios
- Life Sensitivities
- Non Life

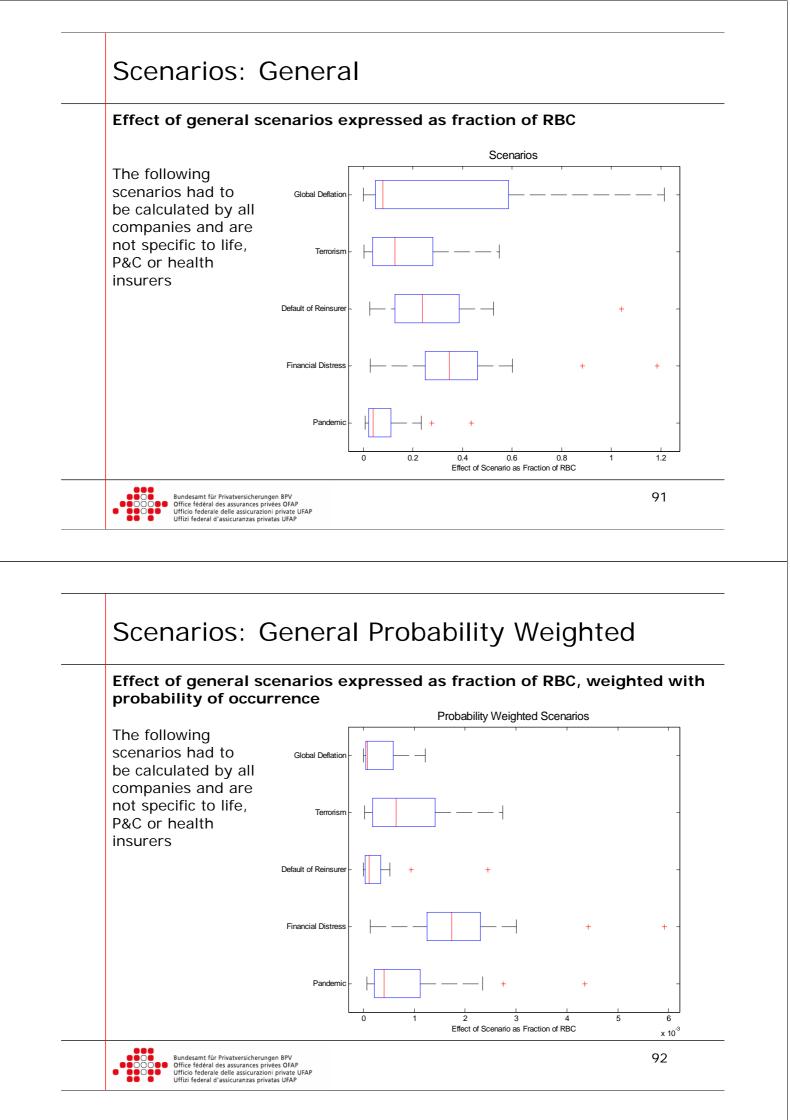


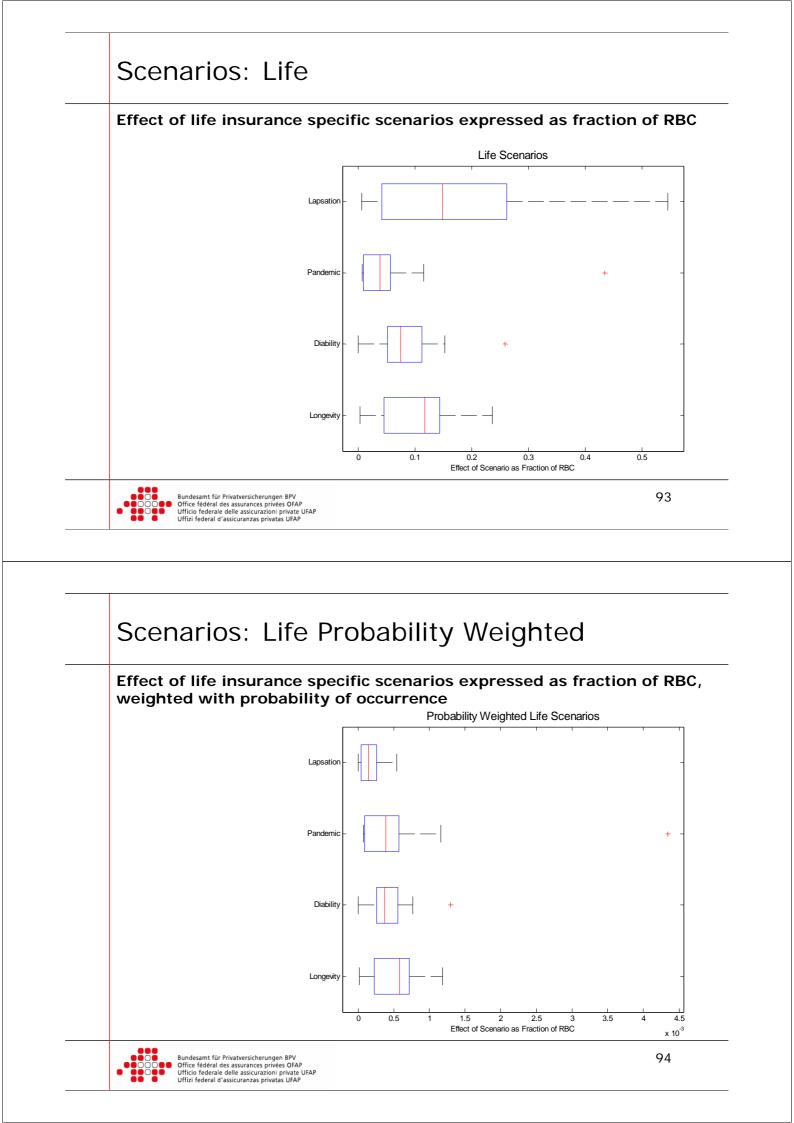
Scenarios:

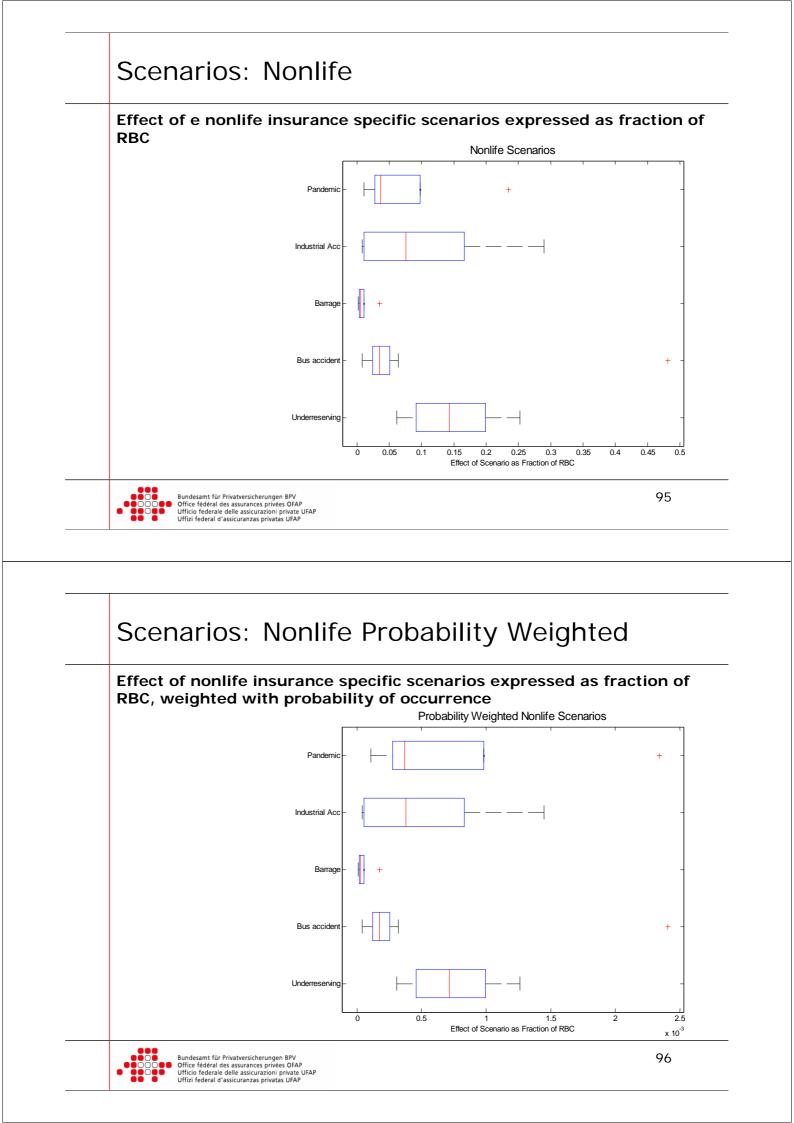


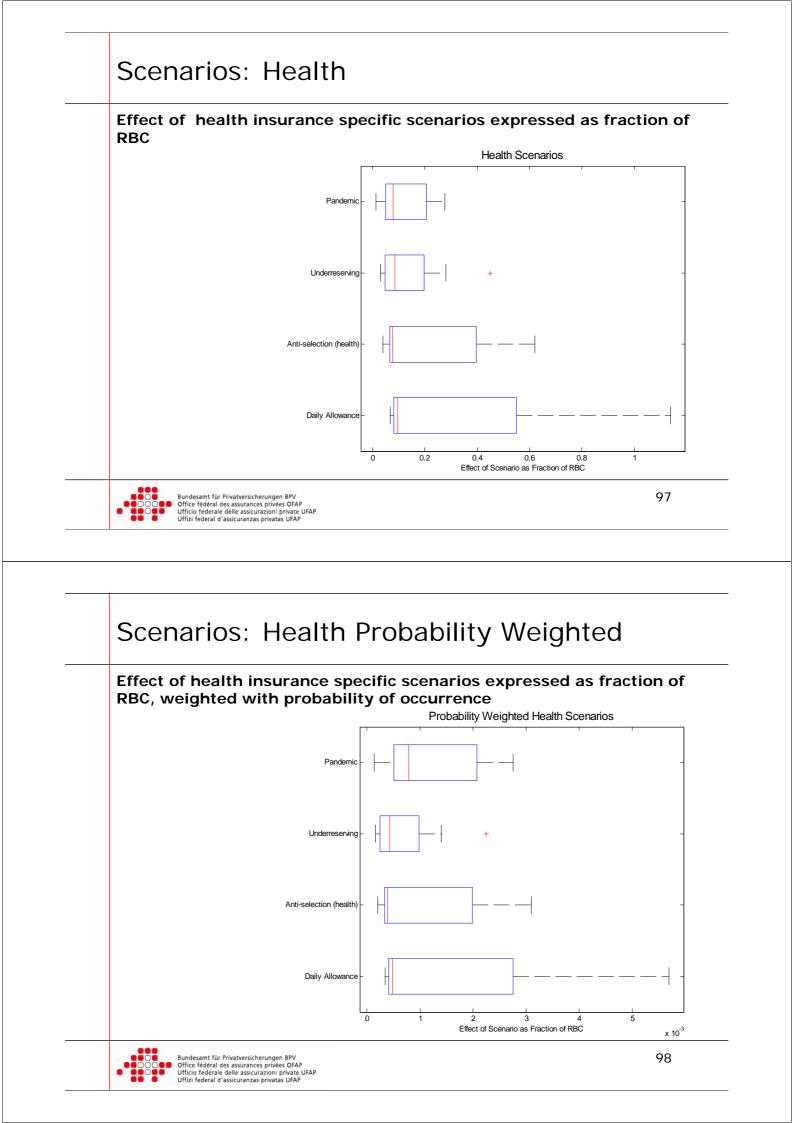


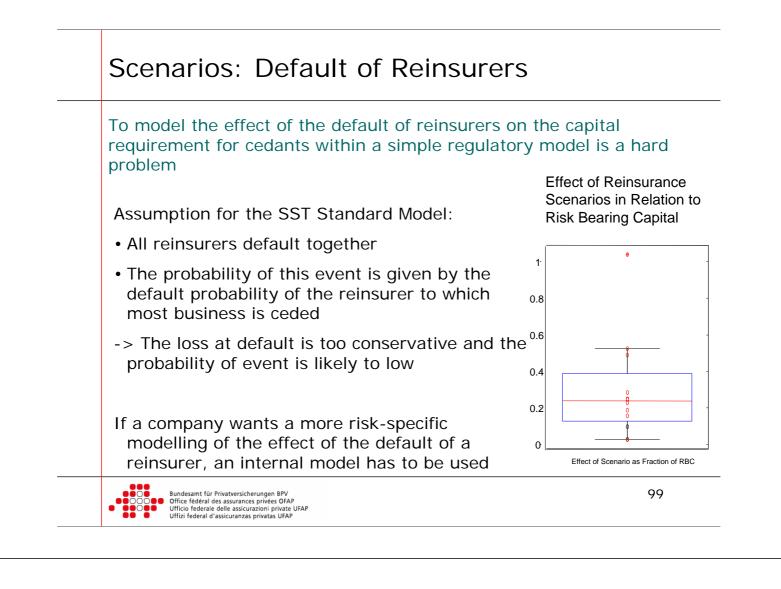












Scenarios: Default of Reinsurers

Under the scenario a company has to quantify the risk that:

- · Loss of expected payments of a reinsurer for already incurred claims
- · Loss due to the default of a reinsurer simultaneously with a large claim

The loss under the scenario is equal to:

- The maximum of
 - Expected Shortfall of the large claim distributions gross less Expected Shortfall of the large claims distribution net
 - Scenario 1 (gross) less Scenario 1 (net)
 - ..
 - Scenario n (gross) less Scenario n (net)
- + Reinsurance premium for XL for normal claims
- + Claim reserves (gross) less Claim reserves (net)

Takes into account the risk that the reinsurer defaults simultaneously with a large claim

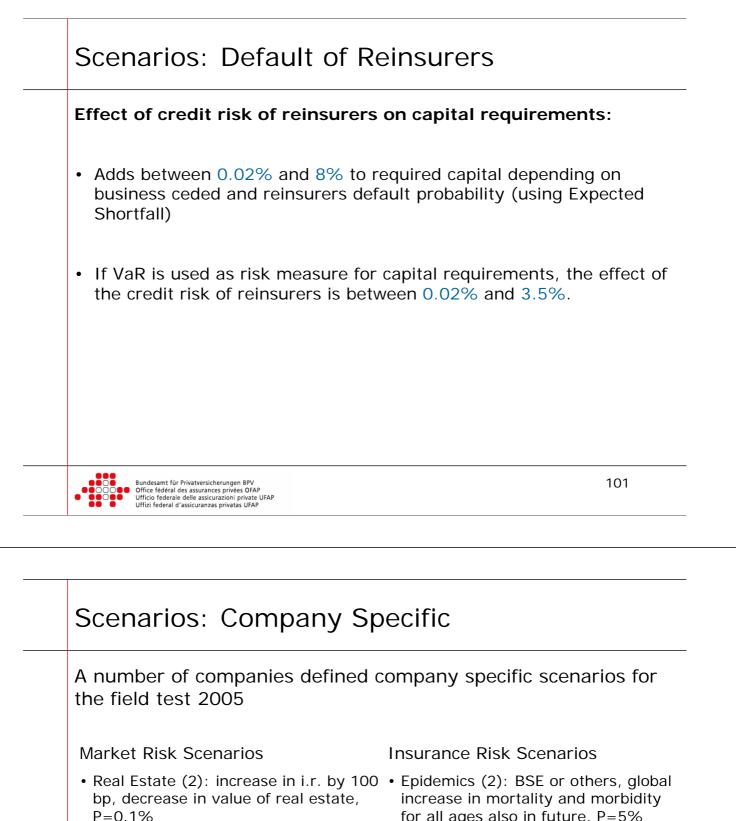
Takes into account the risk that the reinsurer defaults simultaneously with a catastrophe

→ Loss of reinsurance premium

 Takes into account the risk of loss of future payments from a reinsurer for already incurred claims

Probability of the scenario: Default probability of the reinsurer to which most business is ceded (according to premium)

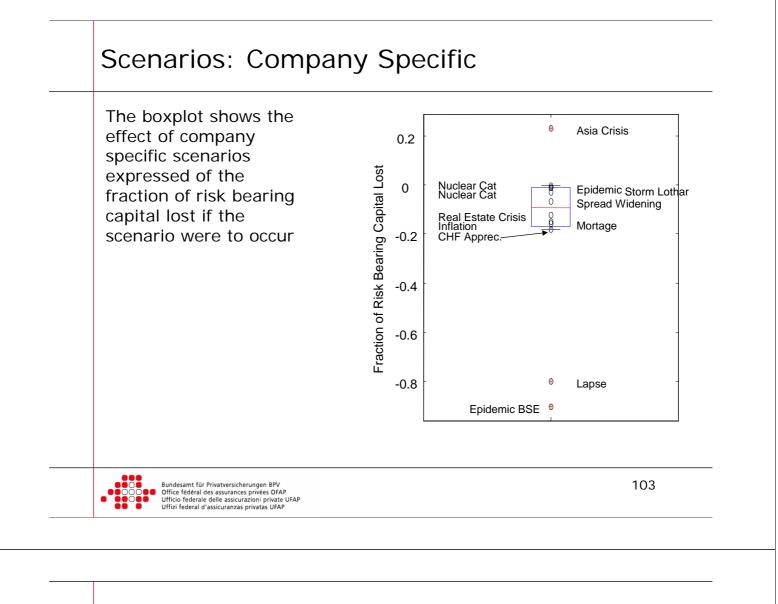




- Asia Crisis 1997/1998: P=0.1%
- Inflation: global decrease in i.r., annuity option = 80%, administration • Storm Lothar, P=0.5%cost = +25%, P=0.1%
- CHF Appreciation vs. EUR, USD, GBP, JPY of 25%, P=0.1%
- · Lapsation Scenario: Increas in i.r., increase in lapse for actives, P=0.5%

- for all ages also in future, P=5%
- Nuclear Catastrophes (2): P=0.1% and P=0.5%
- Earthquake Basel
- Fire in Old City

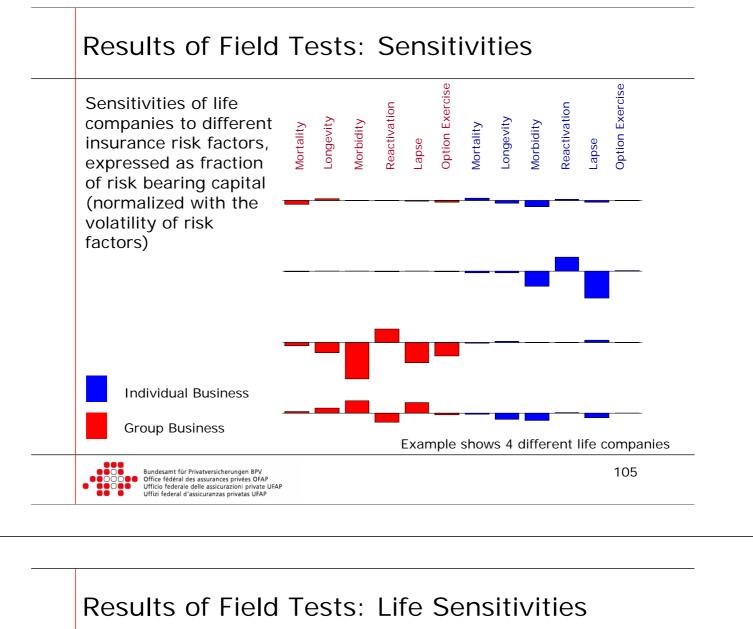


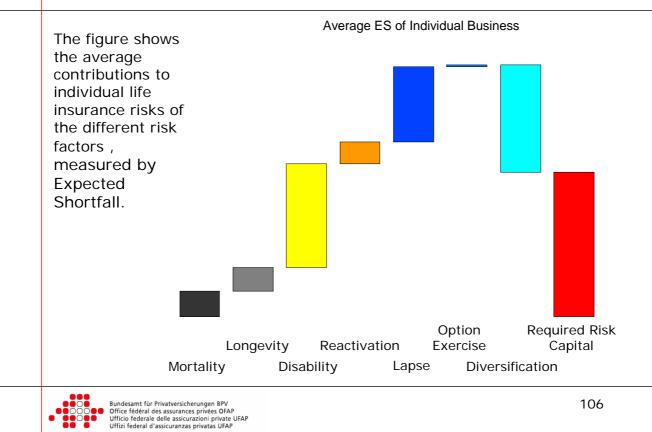


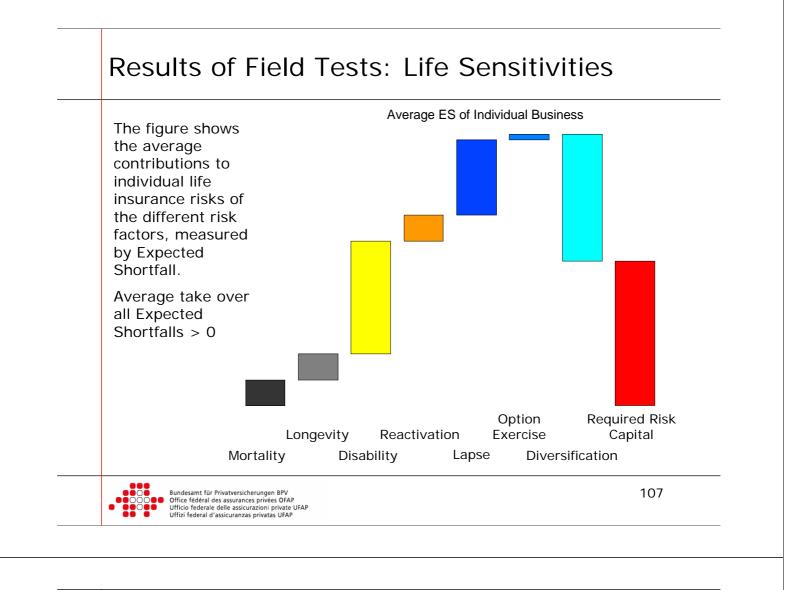
Contents

- Qualitative Results
- Workload
- Comparisons Solvency 1 and SST Solvency Ratio
- Comparison Expected Shortfall and VaR
- Hidden Reserves, Risk Bearing Capital
- Market Value Margin
- Expected Returns
- Diversification
- Components of Target Capital
- Market Risk
- Scenarios
- Life Sensitivities
- Non Life

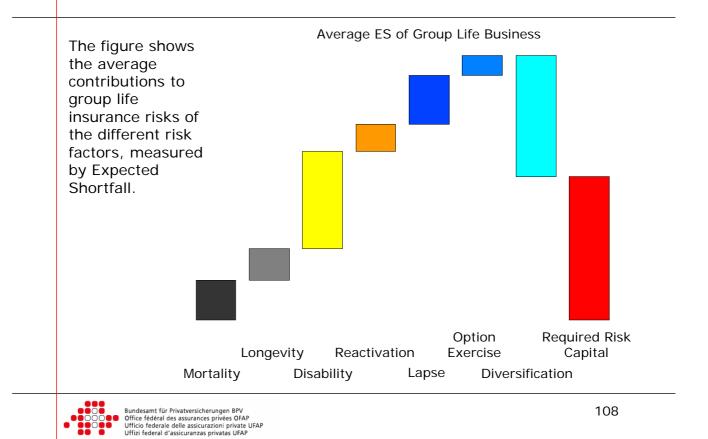


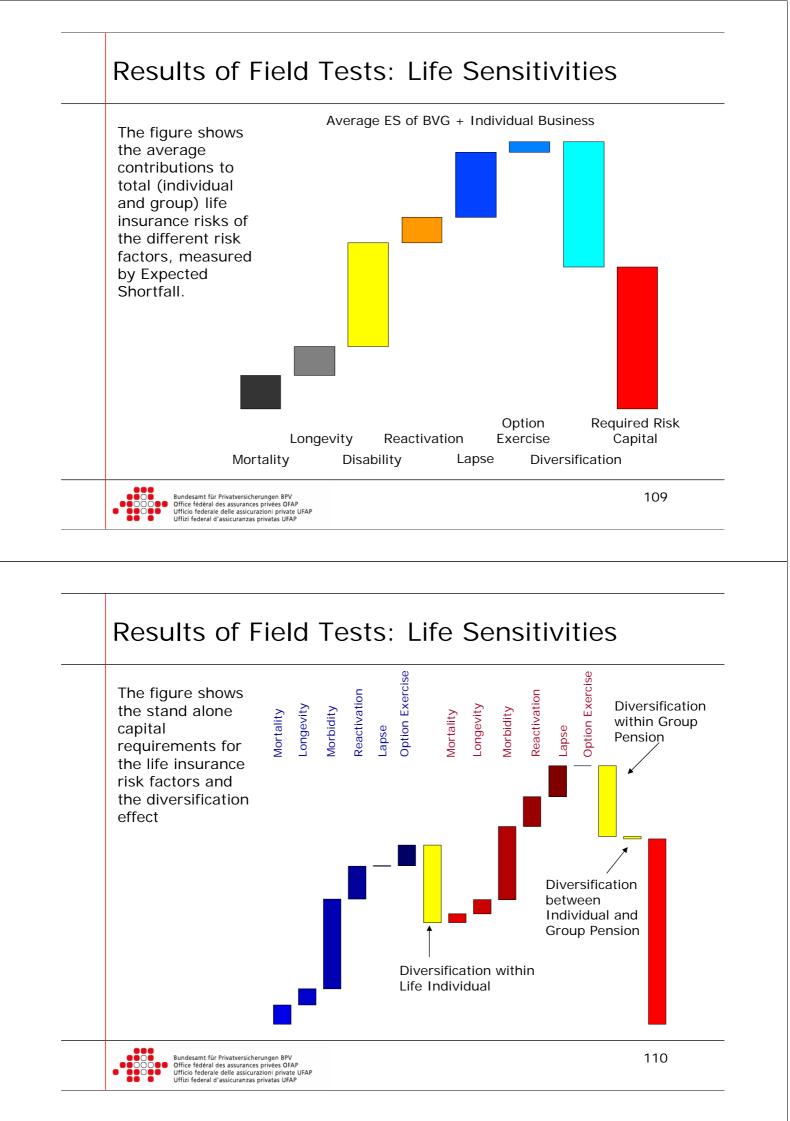


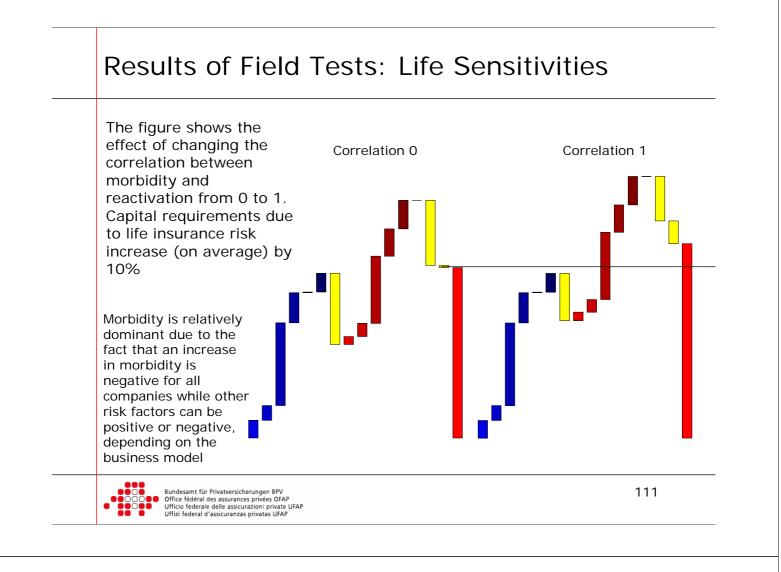




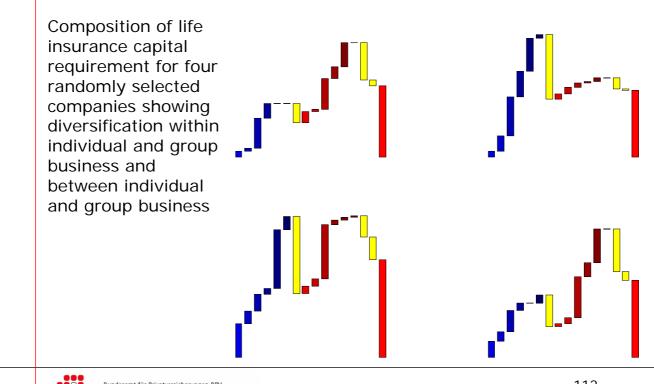
Results of Field Tests: Life Sensitivities



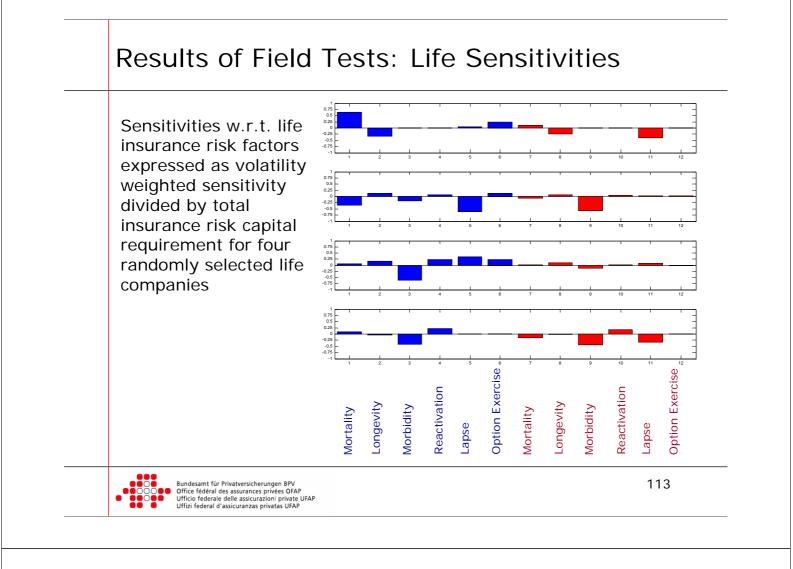




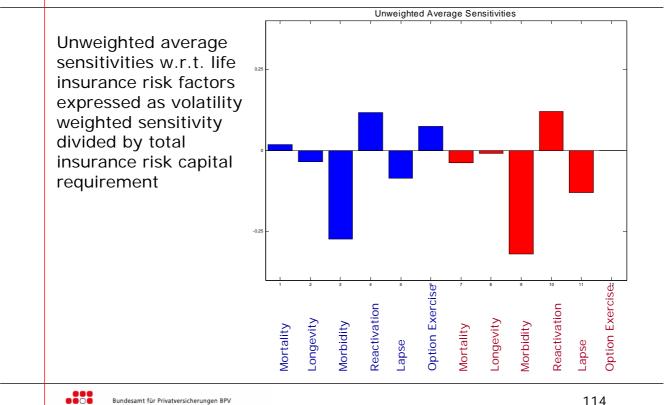
Results of Field Tests: Life Sensitivities



Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP



Results of Field Tests: Life Sensitivities



Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

Contents

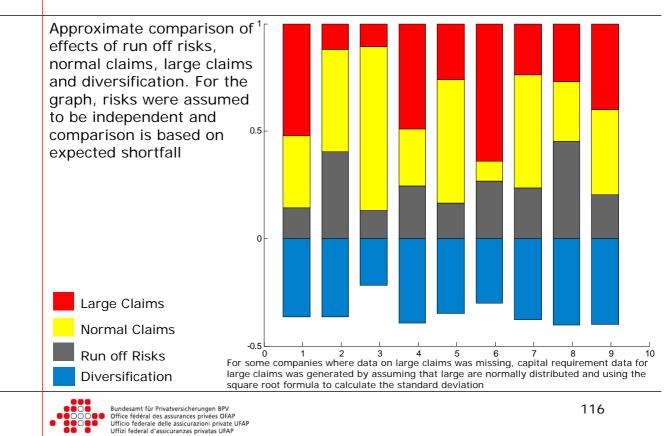
- Qualitative Results
- Workload
- Comparisons Solvency 1 and SST Solvency Ratio
- Comparison Expected Shortfall and VaR
- Hidden Reserves, Risk Bearing Capital
- Market Value Margin
- Expected Returns
- Diversification
- Components of Target Capital
- Market Risk
- Scenarios
- Life Sensitivities

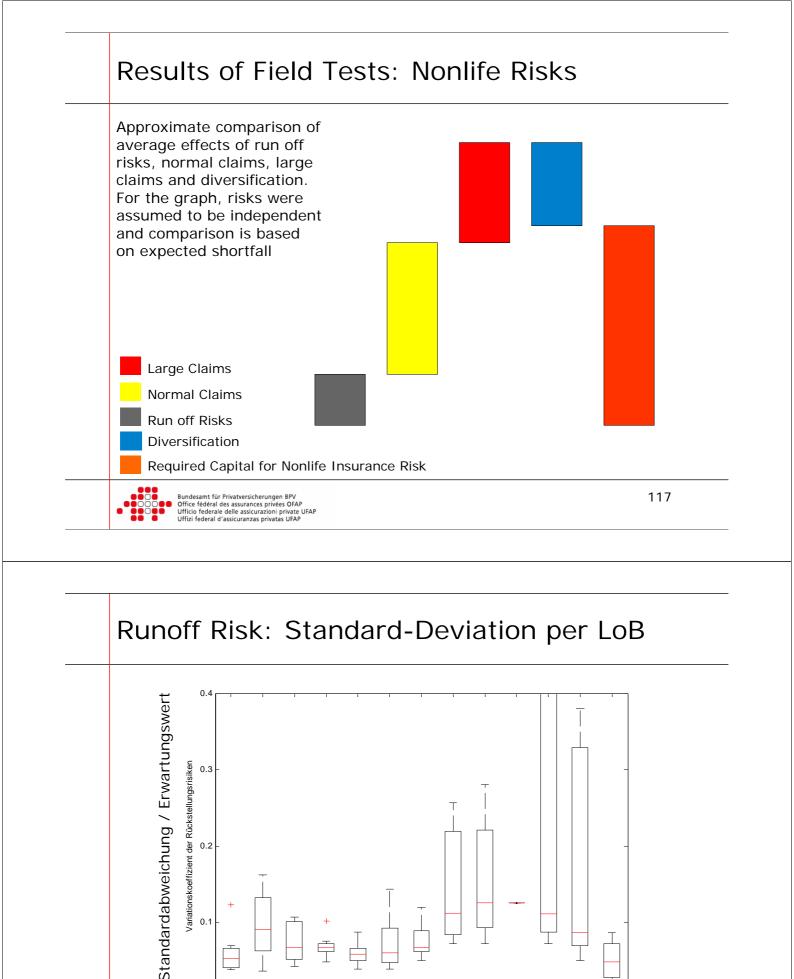
• Non Life

Bundesamt für Privatversicherungen BPV
 Office fédéral des assurances privées OFAP
 Ufficio federale delle assicurazioni private UFAP
 Uffizi federal d'assicuranzas privatas UFAP

115

Results of Field Tests: Nonlife Risks





UVG U.o.UVG Kkra EKra

Line of Business

Trans

Luft

F&K Andere

Total

Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio federale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

MFK

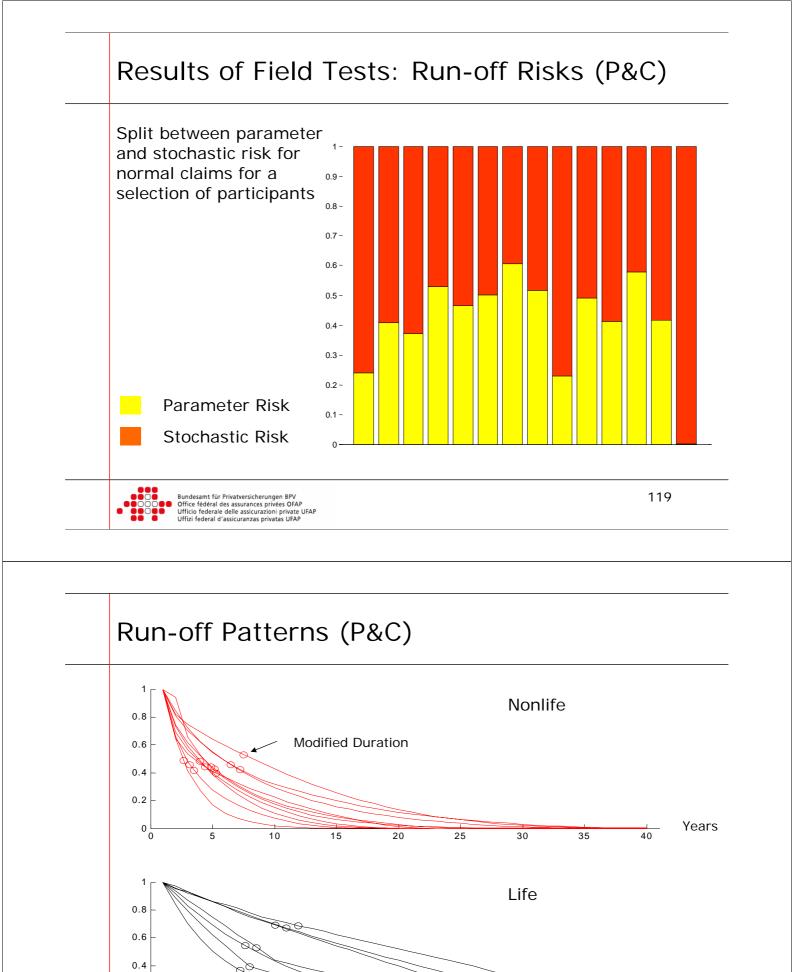
Sach

Haft

0.1

0

MFH



25

30

35

20

Bundesamt für Privatversicherungen BPV Office fédéral des assurances privées OFAP Ufficio féderale delle assicurazioni private UFAP Uffizi federal d'assicuranzas privatas UFAP

10

15

5

0.2

0 ∟ 0

120

40

Years

